Dolores Albarracín

University of Pennsylvania 200 S. 36th Street Philadelphia, PA 19104 <u>dalba@upenn.edu</u> www.socialactionlab.org

BIOGRAPHY

Dolores Albarracín is an Argentine-American social psychologist who studies social cognition, communication, and behavioral change. She is a fellow of the Society for Social and Personality Psychology, American Psychological Association (Divisions 8, 9, and 38), the Association for Psychological Science, and the Society for Experimental Social Psychology, as well as the 2022 Harold Lasswell Fellow of the American Academy of Political and Social Science. Her research (~ 200 publications) has been recognized with an award for Outstanding Mid-Career Contributions to the Psychology of Attitudes and Social Influence from the Society of Social and Personality Psychology in 2018 and the Diener Award to Outstanding Mid-Career Contributions to Social Psychology from the same society in 2020. She has published six books, with include three volumes of the *Handbook of Attitudes* and two authored monographs: *Action and* Inaction in a Social World: Predicting and Changing Attitudes and Behaviors (2021) and Creating Conspiracy Beliefs: How Our Thoughts are Shaped (D. Albarracin, J. Albarracin, M-P.S. Chan, & K.H. Jamieson, 2022), both published by Cambridge University Press. She received the 2019 Avant Garde Award from the National Institutes of Health and \$36 million of federal funding for her research on behavioral change in the area of health. She was Editor-in-chief of Psychological Bulletin (2014-2020) and is incoming editor of the Journal of Personality and Social Psychology: Attitudes and Social Cognition (2023-2029) and President-Elect of the Society for Personality and Social Psychology for 2023.

EDUCATION

Ph.D. Social Psychology, University of Illinois at Urbana-Champaign, 1997.

Minor: Quantitative Psychology. Thesis Director: Robert S. Wyer

M.A. Psychology, University of Urbana-Champaign, 1994.

Thesis Director: Martin Fishbein

Ph.D. Clinical Psychology, Universidad de Belgrano, Buenos Aires, Argentina, 1992.

Professor in Letters, Universidad Nacional de La Plata, La Plata, Argentina, Cum Laude, 1990.

B.A. in Psychology, Universidad Católica de La Plata, La Plata, Argentina, Magna Cum

ACADEMIC APPOINTMENTS

Alexandra Heyman Nash Penn Integrates Knowledge University Professor, University of Pennsylvania; Director of the Science of Science Communication Division of the Annenberg Public Policy Center, 2021-Present. Professor of Communication in the Annenberg School for Communication. Professor of Family and Community Health in the School Nursing. Professor of Psychology in the School of Arts and Sciences. Professor of Health Care Management at the Wharton School of Business.

Professor, Department of Psychology. Professor of Business Administration. Professor of Medicine, University of Illinois at Urbana-Champaign, courtesy appointment 2012-2014, 2007-Present as Professor Emerita.

Martin Fishbein Professor of Communication (Annenberg School for Communication) and Professor of Psychology (School of Arts and Sciences), University of Pennsylvania, 2012-2014.

Assistant Professor to Associate Professor (2003) to R. David Thomas Professor of Psychology (2006), Department of Psychology (and Affiliate Professor of Marketing), University of Florida, 1997-2008.

HONORS AND AWARDS

2022 Harold Lasswell Fellow, American Academy of Political and Social Science.

Fellow of Society for the Psychological Study of Social Issues, Elected 2021.

Impact Award, College of Liberal Arts and Sciences, University of Illinois, 2021.

Commendation, Society for Improvement of Psychological Science, 2021.

Diener Award for Outstanding Mid-Career Contributions to Social Psychology from the Society for Personality and Social Psychology, 2020.

Avant Garde Award, National Institute of Drug Abuse, 2019. Supports individual scientists of exceptional creativity who propose high-impact, bold basic research that will open new areas of HIV/AIDS research and/or lead to new avenues for prevention and treatment of HIV/AIDS among people who use drugs.

Fellow of Society for Health Psychology, Elected 2020.

Faculty Associate, Center for Advanced Studies, University of Illinois, 2019.

Mid-Career Award for Outstanding Scientific Contribution, Attitudes & Social Influence Interest Group, Society for Personality and Social Psychology, 2018.

List of excellent teachers, University of Illinois, 2009, 2010, 2011, 2016, 2017, 2018, 2021.

Distinguished Fellow, Annenberg Public Policy Center, University of Pennsylvania, 2016.

Faculty Associate, Center for Advanced Studies, University of Illinois, 2011.

Fellow of Association of Psychological Science, Elected 2009.

Fellow of American Psychological Association, Elected 2009.

Fellow of Society for Personality and Social Psychology, Elected 2009.

University Faculty Recognition Honoree, University of Florida, 2007.

R. David Thomas Endowed Legislative Professor of Psychology, Awarded 2006 for duration of appointment as professor.

Scientist Development Award from the National Institute of Mental Health, 2005. Anderson Faculty Honoree, University of Florida, 2004.

Fellow, Society for Experimental Social Psychology, 2003.

Award from Provost Colburn, University of Florida, 2002.

Anderson Faculty Honoree, University of Florida, 2001.

Scientist Development Award from the National Institute of Mental Health, 1999.

Award from President Lombardi, University of Florida, 1999.

Tinker Foundation Field Research Award, 1997.

Dissertation Research Award from the American Psychological Association, 1996.

Outstanding-International-Student Fellowship, University of Illinois at Urbana-Champaign, 1996.

Scholarships from the National Council of Scientific Research (CONICET, Argentina), 1995-1997, 1992, 1990-1992, 1989.

CENTER AND VISITING APPOINTMENTS

Faculty Affiliate, Penn in Latin America and the Caribbean (Global Initiatives), 2021-2022

Faculty Affiliate, Center for Latin American and Latinx Studies, 2021-Present

Research Associate, Population Study Center, 2021-Present

Senior Fellow, Leonard Davis Institute for Health Economics, University of Pennsylvania, 2014, 2021-Present.

Annenberg Public Policy Center, University of Pennsylvania, Visiting Scholar, 2018, 2019.

Affiliate, Trust Institute, University of Illinois, 2017-Present.

Affiliate, Illinois Informatics Institute, University of Illinois, 2016-Present.

Affiliate, Center for Caribbean and Latin American Studies, University of Illinois, 2016-Present.

Affiliate, Beckman Institute for Science and Technology, 2014-Present.

Fellow, Institute for Health Research and Policy, University of Illinois at Chicago, 2014-2018

Faculty Fellow, Warren Center for Network and Data Sciences, University of Pennsylvania, 2014.

Member, Developmental Center for AIDS Research, University of Illinois, 2011-Present.

Member, University of Illinois Cancer Research Center, University of Illinois, 2011-Present.

Kellogg School of Business, Northwestern University, Visiting Professor during research leave at Illinois, 2011-12.

Director, Social Psychology Training Program, Department of Psychology, University of Florida, 2005-2007.

EDITORIAL RESPONSIBILITIES

Editor in Chief: *Journal of Personality and Social Psychology: Attitudes and Social*

Cognition, 2023-

Editor in Chief: *Psychological Bulletin*, 2014-2020

Associate Editor: Behavioral Science and Policy (Editor for Social Psychology:

Susan Fiske; Journal Editor: Craig Fox), 2013-2020.

Invited Editor: Personality and Social Psychology Bulletin, Proceedings National

Academy of Science

Editor: Special issue of AIDS and Behavior. Modeling the Interplay of

Individual, Interpersonal, and Structural Level Factors in HIV

Diagnosis, Prevention and Treatment.

Editorial Boards: Journal of Experimental Psychology: General, 2011-2014

Social Psychology and Personality Science, 2010-2015 Personality and Social Psychology Bulletin, 2004-2008

Psychological Bulletin, 2008-2013, 2019-Present

Journal of Research Syntheses, 2008-2012

Personality and Social Psychology Review, 2005-2014

AIDS and Behavior, 2005-2006

Basic and Applied Social Psychology, 2004-2006

International Review of Public and Nonprofit Marketing, 2005-

2006

Journal of Consumer Psychology, 2004-2006 Journal of Social Psychology, 1998-2006

Journal of Public Policy and Marketing, 2002-2006

Psychological Inquiry, 2002-2015

RESEARCH INTERESTS AND GROUPS

Attitudes and social cognition, self-regulation. Motivational processes in attitude and behavior change. Action goals and cognitive processes. Applications of social cognition to disease prevention programs.

RESEARCH GRANTS

NIMH (R01MH132415). Understanding the regional ecology of a future HIV vaccine. (PI). January 1, 2023-December 31, 2028. \$3,914,565.

NIAID Supplement. Strategic alliances across jurisdictions to reach Ending the HIV Epidemic (EHE) goals through implementation research (PI; Co-PI Annie Jung). Direct Costs: \$250,000. July 2023-June 2024.

NIAID Supplement. *Planning projects to support participatory data science research efforts toward Ending the HIV Epidemic in the United States* (Co-I; PI Bita Fayaz-Farkhad). Direct Costs: \$250,000. July 2023-June 2024.

Penn Mental Health AIDS Research Center (PMHARC), University of Pennsylvania. *Assessing the Impact of COVID-19 Pandemic on HIV Epidemiology Among Individuals Who Inject Drugs in the United States* (Co-PI; PI: Bita Fayaz-Farkhad). Costs: \$20,000. February 2021-February 2022.

Penn Center for AIDS Research (CFAR) and the Penn Mental Health AIDS Research Center (PMHARC), University of Pennsylvania. *Developing a machine learning method to increase HIV/HCV prevention and care and substance use treatment in people who inject drugs* (Co-PI; PI: Sally Chan). Costs \$31,000. February 2021-February 2022.

National Science Foundation (NSF 104359). *Conference on Bridging Disciplinary Divides for Behaviorally Modulated Mathematical Models in Human Epidemiology* (PIs: Timothy Reluga, Eli Fenichel, Dolores Albarracín). Total Costs: \$100,000. May 2021-May 2022.

National Science Foundation (NSF 2031972) RAPID: *Agenda Generality and Behavior in Social Network Interactions about COVID-19*. (PI: Dolores Albarracín). Total Costs: \$200,000. August 2020-August 2022.

National Institute of Allergies and Infectious Diseases (R01 AI147487). *Development and validation of regional models of HIV vulnerabilities and solutions* (MPIs: Dolores Albarracín & Sally Chan). Total Costs: \$2,493,185, July 2019-June 2023.

National Institutes of Drug Abuse (DP1 DA048570). *Digital, Community-Led, Social Action Initiative to Reduce Opioid Vulnerability and HIV/HCV in Rural Areas of the Midwest and Appalachia* (PI: Dolores Albarracín). Total Costs: \$3,901,354. April 2019-March 2024. (Avant Garde Award within the Pioneer Award Program)

National Institutes of Health (R01 MH114847). *Mining Social Media Messages for HIV Testing and Prevention Communication* (PI: Dolores Albarracín). Total Costs: \$2,911,036, September 2018-August 2023.

National Institutes of Health (R56 AI114501). Online media and structural influences on

new HIV/STI Cases in the US (2015-2017) (PI: Dolores Albarracín). Total Costs: \$656,196, May 2015-2017.

National Institutes of Health (R01 MH094241). *Efficacy and Effectiveness of Multi-Behavior Interventions Relevant to HIV*. (PI: Dolores Albarracín). Total costs: \$2,567,581, April 2012-February 2019.

National Institutes of Health, *START CARE-Surveillance-assisted HIV testing and relinkage to care*. Co-Investigator. (PI: Baligh Yehia). (Direct costs: \$259,000, March 2014-2015.

Development of an app for delivery of medication in Africa. Co-Investigator. (PI Robert Gross). Global Engagement Fund, University of Pennsylvania. Co-Investigator. Costs: \$40,000, January 2014-2015.

National Institutes of Health (P50 CA179546-01), *Tobacco Center on Regulatory Science: Tobacco Product Messaging in a Complex Communication Environment.* (Co-Chair of Training Program: Dolores Albarracín) (Year 2012), (PIs R. Hornik and C. Lerman), Total costs: \$18,700,000, August 2013-2018.

National Institutes of Health (R01 NR08325). *Selective Exposure in HIV Prevention*. (PI: Dolores Albarracín). Total costs: \$1,885,455, February 2009-February 2014.

National Institutes of Health (F31 MH086324). *Predicting Attention to HIV Prevention Information*. Mentor. (PI: Allison Earl), Direct costs: \$41,000, October 1, 2009-September 31, 2011.

Centers for Disease Control, *MSM statewide needs assessment and strategic plan*, Costs: \$82,000; Co-Investigator. (PI: Mildred Williamson), April 2009-April 2010.

National Institutes of Health (R13 MH080619). *Conference: A look at behavior change across individuals, families, and communities in the era of HIV.* (PI: Dolores Albarracín). (Co-Investigators: Ralph DiClemente, Alex Rothman, and Carlos del Rio), Total costs: \$113,000, May 2008-May 2009.

Scientist Development Award from the National Institute of Mental Health (K02 MH075616). *Attitudes and motivations in action: Applying behavior change theory to HIV prevention*, (PI: Dolores Albarracín). Total costs: 623,835; June 2005- June 2010.

National Institutes of Health (R01 NR08325). *Selective Exposure in HIV Prevention*. (PI: Dolores Albarracín). Total costs: \$3,145,974, August 2002-June 2008.

Scientist Development Award from the National Institute of Mental Health (K01 MH01861). *Change maintenance and decay in HIV prevention*. (PI: Dolores Albarracín). Total costs: \$634,578, August 1999-August 2004.

University of Florida Research Grant. *A model of persuasion and self-persuasion*. (PI: Dolores Albarracín). \$7,000, 1998.

National Institute of Mental Health (RO3 MH58073). *Predictors of success in condom use communications*. (PI: Dolores Albarracín). Total costs: \$138,609, 1997-2000.

PUBLICATIONS

AUTHORED BOOKS

- 1. Albarracín, D. (2021). Action and Inaction in a Social World: Prediction and Change of Attitudes and Behavior. Cambridge University Press.
- 2. Albarracín, D. Albarracín, J., Chan, S.M.P., & Jamieson, K.H. (2022). *Creating Conspiracy Beliefs: How Our Thoughts are Shaped*. Cambridge University Press.

EDITED BOOKS

- 3. Albarracín, D., & Johnson, B. T. (2019). *Handbook of Attitudes; Basic Principles*. Second Edition. New York: Routledge.
- 4. Albarracín, D., & Johnson, B. T. (2019). *Handbook of Attitudes: Applications*. New York: Routledge.
- 5. Ajzen, I., Albarracín, D., & Hornik, R. (2007). *Prediction and change of health behavior: Applying the theory of reasoned action approach*. Mahwah, NJ: Lawrence Erlbaum.
- 6. Albarracín, D., Johnson, B. T., & Zanna, M. P. (2005). *Handbook of attitudes*. Mahwah, NJ: Lawrence Erlbaum.

ARTICLES AND CHAPTERS

2022 & In Press

- 1. Calabrese, CJ & Albarracin, D. (in press). Bypassing misinformation without confrontation improves policy support as much as correcting it. *Scientific Reports*.
- 2. Chan, M-p Sally & Albarracin, D. (in press). "Revising beliefs in science-relevant misinformation: A meta-analysis of correction effects. *Nature Human Behavior*.
- 3. Jung, H.A., & Albarracin, D. (2023). How people use information about changes in infections and disease prevalence. *Health Psychology*.

- 4. Dai. W., ..., & Albarracin, D. (2023). Priming behavior: A meta-analysis of the effects of behavioral and nonbehavioral primes. *Psychological Bulletin*.
- 5. Albarracin, D. (2022). Information Wars: Processes of persuasion and social influence. *Current Opinion in Psychology*.
- 6. Repetto, A., & Albarracin, D. (in press). Attitudes in a polarized world: Sociological and psychological processes of reinforcement of social and political worldviews. In V. Ottati & Chadly Stern (Ed.), *Open-Mindedness and Dogmatism in a Polarized World*. Oxford University Press.
- 7. Kang, J-Y, Farkhad, B., Chan, M.p-S., Michels, A., Albarracin, D., & Wang, S. (2022). Spatial accessibility to HIV testing, treatment, and prevention services in Illinois and Chicago, USA. *PLOS ONE*. 17. e0270404. 10.1371/journal.pone.0270404.
- 8. Lohmann, S., & Albarracín, D. (2022). Trust in the Public Health System as a Source of Information on Vaccination Matters Most When Environments are Supportive. *Vaccine*, 40(33):4693-4699. doi: 10.1016/j.vaccine.2022.06.012. Epub 2022 Jun 23.
- 9. Jung, A., Sunderrajan, A., ..., & Albarracín, D. (2022). Testing a Digitally Distributed Method to Recruit a Network of Community Organizations to Fight the Consequences of the Drug Epidemic: A Study in Thirteen American States. *Journal of Community Psychology*.
- 10. Dai, W., & Albarracín, D. (2022). It's time to do more research on the attitude behavior relation: A commentary on implicit attitude measures. *WIRE's Cognitive Science*, 13, 4.
- 11. Kuru, O., Chan, M-p.S., Hang, L., Stecula, D., Jamieson, K.H., & Albarracín, D. (2022). Religious affiliation and philosophical and moral beliefs about vaccines: A Longitudinal Study. *Journal of Health Psychology*, 13591053221082770. doi: 10.1177/13591053221082770.
- 12. O'Brien, T., Grid for the Reduction of Regional Vulnerability, Feinberg, J., Gross, R., & Albarracín, D. (2022). Supportive environments during the substance use disorder epidemic in the rural United States: Provider support for interventions and expectations of interactions with providers. *Social Science and Medicine*, 294,
- 13. Karan, A. & Albarracín, D (2022). Resistance to persuasion. Oxford Research Encyclopedia of Psychology.

14. Albarracín, D. & Dai, W. (2021). Priming effects on behavior and priming behavioral concepts: A commentary on Sherman and Rivers. *Psychological Inquiry*, 32, 1, 2021, 24-28.

- 15. Albarracin, D., Jung, H., Song, W., Tan, A., & Fishman, J. (2021). Rather than inducing psychological reactance, requiring vaccination strengthens intentions to vaccinate in us populations. *Scientific Reports*, 11, 20796.
- 16. Albarracín, D. & Jung, H. (2021). A research agenda for the post-COVID-19 world: Theory and research in social psychology. *Asian Journal of Social Psychology*, 24, 10-17. https://doi.org/10.1111/ajsp.12469
- 17. Barton, A.W., Reinhart, C.A. Campbell, C.C., Smith, D.C. & Albarracín, D. (2021). Opioid use at the transition to emerging adulthood: A latent class analysis of non-medical use of prescriptions opioids and heroin use. *Addictive Behaviors*, 114, 106767.
- 18. Chan, M-p. S., Morales, A., Zlotorzynska, M., Sullivan, P. & Sanchez, T., Zhai, C., & Albarracín, D. (2021). Estimating the influence of twitter on pre-exposure prophylaxis (PrEP) Use and HIV testing as a function of rates of men who have sex with men (MSM) in the United States. *AIDS*, 35, S101-S109. doi: 10.1097/QAD.0000000000002838
- 19. Durantini, M., Grid for the Reduction of Regional Vulnerability, & Albarracin, D. (2021). The associations of religious affiliation, religious service attendance, and religious leader norm with support for protective versus punitive drug policies: A look at the states affected by the rural opioid epidemic in the United States. *Journal of Rural Mental Health*, 45(3), 155–170. https://doi.org/10.1037/rmh0000188
- 20. Fayaz-Farkhad, B., Karan, A., & Albarracín, D. (2021). Longitudinal Pathways to Influenza Vaccination Vary with Socio-Structural Disadvantages. *Annals of Behavioral Medicine*, kaab087, https://doi.org/10.1093/abm/kaab087
- 21. Fayaz-Farkhad, B., Chan, S. M-P., Nazari, M., & Albarracín, D. (2021). State Health Policies and Interest in PrEP: Evidence from Google Trends. *AIDS Care*, 1-9, doi: 10.1080/09540121.2021.1934381
- 22. Fayaz-Farkhad, B., Holtgrave, D., & Albarracín, D. (2021). Insights on the implications of COVID-19 mitigation measures for mental health. *Economics and Human Biology*, 40, 100963. 10.1016/j.ehb.2020.100963
- 23. Fayaz-Farkhad, B., Holtgrave, D., & Albarracín, D. (2021). Positive effect of the Affordable Care Act Medicaid expansions on HIV diagnoses and pre-exposure prophylaxis use. *American Journal of Preventive Medicine*, 60, 335-342.
- 24. Kuru, O., ..., & Albarracín, D. (2021). The effects of scientific messages and narratives about vaccination. *PLOS One*. 16(3):e0248328. doi: 10.1371/journal.pone.0248328.

- 25. O'Brien, T., Palmer, R., & Albarracin, D. (2021). Misplaced trust: When trust in science fosters belief in pseudoscience and the benefits of critical evaluation. *Journal of Experimental Social Psychology*, 96, 104184.
- 26. Sass, D., Li, B., Fayaz-Farkhad, B., Chan, S. M-P., & Albarracín, D. (2021). Are spatial models advantageous for predicting county-level HIV epidemiology across the United States? *Spatial and Spatio-temporal Epidemiology*, https://doi.org/10.1016/j.sste.2021.100436
- 27. Sunderrajan, A. & Albarracín, D. (2021). Are actions better than inactions? Positivity, outcome, and intentionality biases in judgments of action and inaction. *Journal of Experimental Social Psychology*, 94, 104105. https://doi.org/10.1016/j.jesp.2021.104105
- 28. Sunderrajan, A., & Albarracín, D. (2021). Naïve definitions of action and inaction: A study of free associations using natural language processing and top-down coding. *Psicothema*, 33, 7-15.
- 29. Sunderrajan, A., White, B., Durantini, M., Sanchez, F., Glasman, L., & Albarracín, D. (2021). Complex Solutions for a Complex Problem: A Meta-Analysis of the Efficacy of Multiple-Behavior Interventions on Change in Outcomes Related to HIV. *Health Psychology*. https://doi.org/10.1037/hea0001088
- 30. Vohs, K.,..., & Albarracín, D. (2021). A multi-site preregistered paradigmatic test of the ego depletion effect. *Psychological Science*. doi: 10.31234/osf.io/e497p
- 31. White, B.X., Jiang, D., & Albarracín, D. (2021). The limits of defaults: The influence of decision times on default effects. *Social Cognition*, 39, doi: 10.1521/soco.2021.39.5.543

- 32. Albarracín, D. (2020). Conspiracy beliefs: Knowledge, ego-defense, and social integration. In R. Greifeneder, M. Jaffé, E. J. Newman, & N. Schwarz (Eds.), *The psychology of fake news: Accepting, sharing, and correcting misinformation*. London: Routledge.
- 33. Albarracín, D., Sunderrajan, A., McCulloch, K.C., & Jones, C.R. (2020). Mistaking an intention for a behavior: The case of enacting behavioral decisions versus simply intending to enact them. *Personality and Social Psychological Bulletin*. https://doi.org/10.1177/0146167220929203 (Shared first authorship.)
- 34. Chan, M-P S., Jamieson, K.H., & Albarracín, D. (2020). Prospective associations of regional social media messages with attitudes and actual vaccination: A big data and survey study of the influenza vaccine in the United States. *Vaccine*, *38*, 6236-6247.

- 35. Dai, W., Palmer, R., Sunderrajan, A., Durantini, M., Sánchez, F., Glasman, L. R., Chen, F., & Albarracín, D. (2020). More behavioral recommendations produce more change: A meta-analysis of efficacy of multi-behavior recommendations to reduce non-medical substance use. *Psychology of Addictive Behaviors*. 10.1037/adb0000586
- 36. Gandhi, N., Morales, A., Chan, S.M-P., Albarracín, D. Zhai, C. (2020). Predicting Opioid Overdose Crude Rates with Text-Based Twitter Features. *Proceedings of the AAAI Conference on Artificial Intelligence*, 34(10):13787-13788
- 37. Jamieson, K.H., & Albarracín, D. (2020). The relation between media consumption and misinformation at the outset of the SARS-CoV-2 pandemic in the US. *The Harvard Kennedy School Misinformation Review, 1*, DOI: https://doi.org/10.37016/mr-2020-012
- 38. Jung, H. & Albarracín, D. (2020). Concerns for others increase the likelihood of vaccination against Influenza and COVID-19 more in sparsely, rather than densely populated areas. *Proceedings of the National Academy of Sciences*, 118 (1) e2007538118; https://doi.org/10.1073/pnas.2007538118
- 39. Lewandowsky, S., Cook, J., Ecker, U. K. H., Albarracín, D., Amazeen, M. A., Kendeou, P., Lombardi, D., Newman, E. J., Pennycook, G., Porter, E. Rand, D. G., Rapp, D. N., Reifler, J., Roozenbeek, J., Schmid, P., Seifert, C. M., Sinatra, G. M., Swire-Thompson, B., van der Linden, S., Vraga, E. K., Wood, T. J., Zaragoza, M. S. (2020). *The Debunking Handbook 2020*. Available at https://sks.to/db2020. DOI:10.17910/b7.1182
- 40. Lu, H., 2018-2019 APPC ASK Group, Winneg, K., Jamieson, K.H., & Albarracín, D. (2020). Intentions to seek information about the influenza vaccine: The role of informational subjective norms, anticipated and experienced affect, and information insufficiency. *Risk Analysis*, 40(10), 2040-2056. doi:10.1111/risa.13459
- 41. Stecula, D., Kuru, O., Albarracín, D., & Jamieson, K.H. (2020). Policy views and negative beliefs about vaccines in the United States, 2019. *American Journal of Public Health. DOI:* 10.2105/ajph.2020.305828

- 42. Aczel, B., Szaszi, B., Sarafoglou, A., Kekecs, Z., Benjamin, D., Fisher, A., ... Wagenmakers, E. (2019). A Consensus-Based Transparency Checklist for Social and Behavioural Researchers. *Nature Human Behavior*, 4, 4-6. doi: 10.1038/s41562-019-0772-6
- 43. Aizen, I., Fishbein, M., Lohmann, S., Albarracín, D. (2019). The influence of attitudes on behaviors. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Basic Principles, Second Edition* (197-255). New York: Routledge.

- 44. Albarracín, D., Sunderrajan, A., Dai, W., & White, B.X. (2019). The social creation of action and inaction. From concepts to goals to behaviors. In Olson, J. (Ed.), *Advances in Experimental Social Psychology* (223-271). Academic Press. https://doi.org/10.1016/bs.aesp.2019.04.001
- 45. Albarracín, D., Sunderrajan, A., Lohmann, S., Chan, M.C., & Jiang, D. (2019). The psychology of attitudes and persuasion. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Basic Principles, Second Edition* (3-44). New York: Routledge.
- 46. Chan, M. S., Morales, A., Farhadloo, M., Palmer, R. P., & Albarracín, D. (2019). Harvesting and harnessing social media data for psychological research. In H. Blanton, J. M. LaCroix & G. D. Webster (Eds.), *Social Psychological Research Methods: Social Psychological Measurement*. New York: Routledge.
- 47. Chang, L., Huang, H.Y., Albarracín, D., & Bashir, M. (2019). Who shares what with whom? information sharing preferences in the online and offline worlds. *Advances in Human Factors in Cybersecurity*. DOI:10.1007/978-3-319-94782-2-15.
- 48. Jiang, D. & Albarracín, D. (2019). Acting by a deadline: The interplay between deadline distance and movement induced goals. *Journal of Experimental and Social Psychology*, 47, 300-311. doi.org/10.1016/j.jesp.2019.103852
- 49. Lohmann, S., Jones, C.R., & Albarracín, D. (2019). The modulating role of self-posed questions in repeated choice: Integral and incidental questions can increase or decrease behavioral rigidity. *Journal of Experimental and Social Psychology*, 85, 103840. doi:10.1016/j.jesp.2019.103840
- 50. White, B.X., Chan, S., Repetto, A., &., Gratale, S., Cappella, J., & Albarracín, D. (2019). The role of attitudes in the use of alcohol, tobacco, and cannabis. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Applications, Second Edition* (31-66). New York: Routledge.

- 51. Albarracín, D., Romer, D., Jones, C. R, Jamieson, K. H., & Jamieson, P.E., (2018). Misleading claims about tobacco products in YouTube videos: Effects of misinformation on unhealthy attitudes. *Journal of Medical Internet Research*, 20. doi:10.2196/jmir.9959
- 52. Albarracín, D., Sunderrajan, A., Dai, W. (2018). Action, inaction, and actionability: Definitions and implications for communications and interventions to change behaviors. In R. A. Bevins & D. Hope (Eds.), *Change and maintaining change. Nebraska Symposium on Motivation* (75-99). Springer.

- 53. Albarracín, D., Wang, W., & McCulloch, K.C. (2018). Action dominance: The performance effects of multiple action goals and the benefits of an inaction focus. *Personality and Social Psychology Bulletin, 14*, 231-241.
- 54. Albarracín, D., Cuijpers. P., Eastwick, P., Johnson, B.T., Sinatra, G., & Verhaeghen, P. (2018). Editorial. *Psychological Bulletin*, *144*, 223-226.
- 55. Bae, R. E., Maloney, E. K., Albarracín, D., & Cappella, J. N. (2018). Does interest in smoking affect youth selection of pro-smoking videos? A selective-exposure experiment. *Nicotine & Tobacco Research*, https://doi.org/10.1093/ntr/nty037
- 56. Chan, M-P S, ..., & Albarracín, D. (2018). Sources affecting knowledge and behavior responses to the Zika virus in U.S. Households with current pregnancy, intended pregnancy, and a high Probability of unintended pregnancy. *Journal of Public Health*, 40, DOI: 10.1093/pubmed/fdy085
- 57. Chan, M-P S., Farhadloo, M., Winneg, K., & Albarracín, D. (2018). Associations of topics of discussion on Twitter with survey measures of attitudes, knowledge and behaviors related to Zika: A study in the United States. *Journal of Medical Internet Research*, *Public Health Surveillance*, 4.
- 58. Chan, M. S., ... & Albarracín, D. (2018). An online risk index for the cross-sectional prediction of new HIV, Chlamydia, and Gonorrhea diagnoses across US Counties and across years. *AIDS and Behavior*, 22, 2322-2333. doi: 10.1007/s10461-018-2046-0.
- 59. Chan, M. S., Hawkins, L., Winneg, K., Fardhaloo. M., Jamieson, K. H., & Albarracín, D. (2018). Legacy and social media respectively influence risk perceptions and protective behaviors during emerging health threats: A multi-wave analysis of communications on zika virus cases. *Social Science & Medicine*, 212-50-59. https://doi.org/10.1016/j.socscimed.2018.07.007
- 60. Lohmann, S., Lourentzou, I., Zhai, C., & Albarracín, D. (2018). Who is saying what on Twitter: An analysis of messages with references to HIV and HIV-risk behavior. *Actas de Investigación Psicológica/Psychological Research Records*, 3, 1311-1321.
- 61. Lohmann, S., White, B. X., Zuo, Z., Chan, M-P. S., Li, B., Zhai, C., & Albarracín, D. (2018). HIV-messaging on Twitter: An analysis of current practice and data-driven recommendations. *AIDS*, 2799-2805.
- 62. Morales, A., Gandhi, N., Chan, M-P S., Lohmann, S., Sanchez, T., Ungar, L., Albarracín, D., and Zhai, C. (2018). *Multi-attribute topic feature construction for social media-based prediction*. Proceedings IEE Big Data.

- 63. Shand, L., Li, B., & Albarracín, D. (2018). Spatially varying autoregressive models for prediction of new HIV diagnoses. *Journal of the Royal Statistical Society*, https://doi.org/10.1111/rssc.12269.
- 64. White, B.X., & Albarracín, D. (2018) Investigating belief falsehood. Fear appeals do change behaviour in experimental laboratory studies. A commentary on Kok et al. (2018), *Health Psychology Review*, 12:2, 147 150, DOI: 10.1080/17437199.2018.1448292

- 65. Albarracín, D., & Shavitt, S. (2017). Attitude change and persuasion. *Annual Review of Psychology*.
- 66. Albarracín, D., Jones, C. R., Hepler, J., & Li, H. (2017). Liking for action and the vertical/horizontal dimension of culture in nineteen nations: Valuing equality over hierarchy promotes positivity towards action. *Interamerican Journal of Psychology, 51*, 335-343.
- 67. Albarracín, D., Kumkale, T., & del Vento, P. (2017). How people can become persuaded by weak messages presented by credible communicators: Not all sleeper effects are created equal. *Journal of Experimental and Social Psychology, 68, 171-180*. https://doi.org/10.1016/j.jesp.2016.06.009
- 68. Albarracín, D., Liao, V., Yi, J., & Zhai, C. (2017). Emerging communication systems to promote physical activity. Understanding exposure, attention, and behavior change from psychological and computational perspectives. In Zhu, W. & Owen. C. (Eds.), *Sedentary behavior and health, (pp. 333-348)*. Champaign, IL: Human Kinetics.
- 69. Albarracín, D., Wilson, K., Chan, M. S., Durantini, M., & Sanchez, F. (2017). Action and inaction in multi-behavior recommendations: A meta-analysis of lifestyle interventions. *Health Psychology Review*, 1–24. http://doi.org/http://dx.doi.org/10.1080/17437199.2017.1369140
- 70. Chan, M. S., Jones, C. R., Jamieson, K. H., & Albarracín, D. (2017). Debunking: A meta-analysis of the psychological efficacy of messages countering misinformation. *Psychological Science*, 1–16. http://doi.org/10.1177/0956797617714579
- 71. Chan, M.P.S., Jones, C.R., & Albarracín, D. (2017). Countering false beliefs: An analysis of the evidence and recommendations of best practices for the retraction and correction of scientific misinformation. In D. Scheufele, D. Kahan, & K. H. Jamieson (Eds.) *The Oxford Handbook of the Science of Science Communication* (pp. 341–350). New York, NY: Oxford University Press, USA.

- 72. Coppock, D., Zambo, D., Moyo, D., Tanthuma, G., Chapman, J., Lo Re III, V., Graziani, A., Lowenthal, E., Hanrahan, N., Littman-Quinn, R., Kovarik, C., Albarracín, D., Holmes, J., & Gross, R. (2017). Development and usability of a smartphone application for tracking antiretroviral medication refill data for Human Immunodeficiency Virus. *Methods of Information in Medicine*. 56(5):351-359. doi: 10.3414/ME17-01-0045
- 73. Feldman, G. & Albarracín, D. (2017). Norm theory and the action effect: The role of social norms in regret of action and inaction. *Journal of Experimental and Social Psychology*, 69, 111-120. https://doi.org/10.1016/j.jesp.2016.07.009
- 74. Liu, J., Zhao, S., Chen, X., Falk, E., & Albarracín, D. (2017). Peer influence on adolescent smoking initiation and continuation as a function of social closeness and cultural values: A meta-analysis. *Psychological Bulletin*. doi:10.1037/bul0000113.
- 75. McDonald, J., Hughes, C., McDonald, P., & Albarracín, D. (2017). Recall of behavioral health recommendations: Optimal number of prescribed behaviors for behavior change. *Clinical Psychological Science*, *5*, 858-865. https://doi.org/10.1177/2167702617704453
- 76. Zell, E., Su, R., & Albarracín, D. (2017). Dialectical thinking and attitudes toward action/inaction beyond East Asia. In J. Spencer-Rodgers, & K. Peng (Eds.), *The psychological and cultural foundations of dialectical thinking*. New York: Oxford University Press.

- 77. Albarracín, D., & Glasman, L. (2016). On taxonomies of behavior change: Multidimensional targeting for tailoring. *Health Psychology Review*, 251-255. DOI: 10.1080/17437199.2016.1190294
- 78. Albarracín, D., Wilson, K., Durantini, M.R., Sunderrajan, A., & Livingood, W. (2016). A meta-intervention to increase completion of an HIV-prevention intervention: Results from a randomized controlled trial in the State of Florida. *Journal of Clinical and Consulting Psychology*, 1052-1065. http://doi.org/10.1037/ccp0000139
- 79. Earl, A., Crause, C., Vaid, A., & Albarracín, D. (2016). Disparities in attention to HIV-prevention communications. *AIDS Care*, 28, 79-86. DOI: 10.1080/09540121.2015.1066747
- 80. Jones, C. R. & Albarracín, D. A. (2016). Public communication for drug prevention: A synthesis of the meta-analytic evidence. In C. A. Kopetz & C. Lejuez (Eds.), *Frontiers of Social Psychology: Addiction*. New York: Taylor Francis.
- 81. Weingarten, E., Chen, Q., McAdams, M., Yi, J., Hepler, J., & Albarracín, D. (2016). On priming action: Conclusions from a meta-analysis of the behavioral effects of

- incidentally-presented words. *Current Opinion in Psychology*, *12*, 53-57. DOI: 10.1016/j.copsyc.2016.04.015
- 82. Weingarten, E., Hepler, J., Chen, Q., McAdams, M., Yi, & Albarracín, D. (2016). On priming action: A meta-analysis of the behavioral effects of incidentally-presented stimuli. *Psychological Bulletin*, *14*2, 5, 472–497. DOI: <u>10.1037/bul0000030</u>
- 83. Xu, J., & Albarracín, D. (2016). Constrained physical space constrains hedonism. *Journal of the Association for Consumer Research*, *1*, 557-568. 2016. http://dx.doi.org/10.1086/688222

- 84. Albarracín, D. (2015). Editorial. *Psychological Bulletin*, 141,1-5. http://dx.doi.org/10.1037/bul0000007
- 85. Bussing, R., Koro-Ljungberg, M., Gurnani, T., Garvan, C. W., Mason, D., Noguchi, K., & Albarracín, D. (2015). *Willingness to use ADHD self-management: Mixed methods study of perceptions by adolescents and parents. Journal of Child and Family Studies*, 25(2), 1-12. http://dx.doi.org/10.1007/s10826-015-0241-4.
- 86. Cappella, J., Kim, H., Albarracín, D. (2015). Selection and transmission processes for information in the emerging media environment: Psychological motives and message characteristics. *Media Psychology*. 18(3). 396-424. PMID: 26190944
- 87. Earl, A., Nisson, C. A., Albarracín, D. (2015). Stigma cues increase self-conscious emotions and decrease likelihood of attention to information about preventing stigmatized health issues. *Acta de Investigación Psicológica*. 5, 1860-1871. doi: 10.1016/S2007-4719(15)30006-5
- 88. Ireland, M., Chen, B., Schwarz, A., Ungar, L., & Albarracín, D. (2015). Future-oriented tweets predict lower county-level HIV prevalence in the United States. *Health Psychology*, 1252-60. http://dx.doi.org/10.1037/hea0000279. PMID: 26651466.
- 89. Ireland, M., Schwarz, A., Ungar, L., Zhai, C., & Albarracín, D. (2015). Action tweets linked to reduced county-level HIV prevalence in the United States. *AIDS and Behavior*. http://dx.doi.org/10.1007/s10461-015-1252-2. PMID: 26650382.
- 90. Tannenbaum, M. B., Helper, J., Zimmerman, R. S., Saul, L., Jacobs, S., Wilson, K., Albarracín, D. (2015). Appealing to fear: A meta-analysis of fear appeal effectiveness and theories. *Psychological Bulletin*, *141*. 1178-1204. http://dx.doi.org/10.1037/a0039729. PMID: 26501228.
- 91. Wilson, K., & Albarracín, D. (2015). Barriers to accessing HIV-prevention in clinic settings: Higher alcohol use and more sex partners predict decreased exposure to HIV-prevention counseling. *Psychology, Health, & Medicine,* 20. 87-96.

92. Wilson, K., Senay, I., Durantini, M., Sanchez, F., Hennessy, M., Spring, B., Albarracín, D. (2015). When it comes to lifestyle recommendations, more is sometimes less: A meta-analysis of theoretical assumptions underlying the effectiveness of interventions promoting multiple behavior domain change. *Psychological Bulletin*, 141(2), 474-509. PMID: 25528345

2014

- 93. Carrera, P., Munoz, D., Caballero, A., Fernandez, A, Aguilar, P., & Albarracín, D. (2014). How verb tense affects the construal of action: The simple past tense leads people into an abstract mindset. *Psicológica*, 35, 209-233.
- 94. Dolcos, S., & Albarracín, D. (2014). The inner speech of behavioral regulation: Intentions and task performance strengthen when you talk to yourself as a *you. European Journal of Social Psychology*, 44(6), 636-642. PMID in Progress
- 95. Hepler, J., & Albarracín, D. (2014). Liking more means doing more: Dispositional attitudes predict patterns of general action. *Social Psychology*, 45(5), 391-398. doi:http://dx.doi.org/10.1027/1864-9335/a000198.
- 96. Ireland, M., Hepler, J., & Albarracín, D. (2014). Neuroticism and attitudes toward action in 19 countries. *Journal of Personality*, 83(3), 243-250. doi:10.1111/jopy.12099. PMID: 24684688
- 97. Liu, J., Jones, C., Wilson, K., Durantini, M.R., Livingood, W., & Albarracín, D. (2014). Motivational barriers to retention of at-risk young adults in HIV-prevention interventions: Perceived pressure and efficacy. *AIDS Care*, 25, 881-887. doi:10.1080/09540121.2014.896450. PMID: 24641552

- 98. Albarracín, D., Wilson, K., Durantini, M.R., & Livingood, W. (2013). When is retention in health promotion interventions intentional? Predicting return to health promotion interventions as a function of busyness. *Acta de Investigación Psicológica*, 3. 1311-1321.
- 99. Bussing, R., Noguchi, K., Koro-Ljungberg, M.E., Garvan, C., Mason, D.N., Gagnon, J., Albarracín, D. (2013). Feasibility of school-based ADHD interventions: A mixed methods study of perceptions of adolescents and adults. *Journal of Attention Disorders*. doi: 10.1177/1087054713515747. PMID: 24448222
- 100. Hepler, J., & Albarracín, D. (2013). Attitudes without objects: Evidence for dispositional attitudes, its measurement, and its consequences. *Journal of Personality and Social Psychology*, 104(6), 1060-1076. doi:10.1037/a0032282. PMCID: PMC3674219

- 101. Hepler, J., & Albarracín, D. (2013). Complete unconscious control: Using (in)action primes to demonstrate completely unconscious activation of inhibitory control mechanisms. *Cognition*, 128, 271-279. doi:10.16/j.cognition.2013.04.012. PMID: 23747649
- 102. Wilson, K., Durantini, M.R., Albarracín, J., Crause, C., & Albarracín, D. (2013). Reducing cultural and psychological barriers to Latino enrollment in HIV-prevention counseling: Initial data on an enrollment meta-intervention. *AIDS Care*, 25, 881-887. doi:10.1080/09540121.2012.729803. PMID:23398305
- 103. Zell, E., Su, R., Li, H., Ho, M., Hong, S., Kumkale, G.T., Rossier, J, Massoudi, K., Cai, H., Roccas, S., Arce-Michel, J., de Sousa, C., Diaz-Loving, R., Botero, M.M., Mannetti, L., Garcia, C., Carrera, P., Cabalero, A., Ikemi, M., Chan, D., Bernardo, A., Garcia, F., Brechan, I., Maio, G., & Albarracín, D. (2013). Cultural differences in attitudes toward action and inaction: The role of dialecticism. *Social Psychological and Personality Science*. doi: 10.1177/1948550612468774

- 104. Albarracín, D. (2012). Contraponiendose al stigma para aumentar la participacion en intervenciones de HIV: Un analisis de disparidades de salud. En Molero, F. Temas actuales en prevencion del VIH.
- 105. Albarracín, D., Wallace, H., & Hart, W. (2012). How judgments change following comparison of prior and current information. *Basic and Applied Social Psychology, 34*, 44-55. doi: 10.1080/01973533.2011.637480. PMID: 23599557
- 106. Albarracín, J., Wang, W., & Albarracín, D. (2012). Do confident people behave differently? The role of defensive confidence on the political behaviors of party defection, attention to politics, and participation. In J. Aldrich & K. M. McGraw (Eds.), *Improving Public Opinion Surveys: Interdisciplinary Innovation and the American National Election Studies*. Princeton University Press.
- 107. Carrera, P., Munoz, D., Caballero, A., Fernandez, A, & Albarracín, D. (2012). The present projects past behavior into the future while the past projects attitudes into the future: How verb tense moderate's predictors of drinking intentions. *Journal of Experimental and Social Psychology, 48*, 1196-1200. doi: 10.1016/j.jesp.2012.04.001. PMID: 23606757
- 108. Durantini, M.R. & Albarracín, D. (2012). Men and women have specific needs that facilitate enrollment in HIV-prevention counseling. *AIDS Care.* 24. 1197-1203. doi: 10.1080/09540121.2012.661834. PMCID: PMC362445
- 109. Hart, W., & Albarracín, D. (2012). Craving activity and losing objectivity: Effects of general action concepts on approach to decision-consistent information. *Social Psychological and Personality Science*, 3. 55-62. doi: 10.1177/1948550611408620

- 110. Hepler, J., Wang, W., & Albarracín, D. (2012). Motivating exercise: The interactive effect of general action goals and past behavior on physical activity. *Motivation and Emotion*. *36*(3). 365-370 doi: 10.1007/s11031-011-9267-0. PMCID: PMC3630237
- 111. McCulloch, K.C., Li, H., Hong, S., & Albarracín, D. (2012). Naïve definitions of action and inaction: The continuum, spread, and valence of behaviors. *European Journal of Social Psychology*. 42(2), 227-234. doi: 10.1002/ejsp.860. PMCID: PMC3593352
- 112. Rietmeijer, K., Catalan, J., Hedge, B., Spire, B., Prince, B., Albarracín, D., & Sherr, L. (2012). AIDS Impact: More than a virus. *AIDS Care*, *24*, 943.

- 113. Albarracín, D., & Handley, I. (2011). The time for doing is not the time for change: Effects of general action and inaction goals on attitude retrieval and attitude change. *Journal of Personality and Social Psychology*, 100, 983-998. doi: 10.1037/a0023245
- 114. Albarracín, D., & Hart, W. (2011). Positive mood + action = negative mood + inaction: Effects of general action and inaction concepts on decisions and performance as a function of affect. *Emotion*, 11, 951-957. doi: 10.1037/a0024130. PMID: 21859209
- 115. Albarracín, D., Hepler, J.J., & Tannenbaum M.B. (2011). General action and inaction goals: Their behavioral, cognitive, and affective origins and influences. *Current Directions in Psychological Science*. 20(2). 119-123. doi: 10.1177/0963721411402666. PMID: 23766569
- 116. Albarracín, D., Noguchi, K., & Fischler, I. (2011). The syntax of defection and cooperation: The effects of the implicit sentences *Nice Act* versus *Act Nice* on behavior change. *Social Psychology and Personality Science*. 2(3). 298-305. doi: 10.1177/1948550610389823
- 117. Hart, W., & Albarracín, D. (2011). Learning about what others are doing: Verb aspect and attributions of mundane and criminal intent for past actions. *Psychological Science*, 22, 261-266. doi: 10.1177/0956797610395393. PMCID: PMC3626430
- 118. Hepler, J., Albarracín, D., McCulloch, K. C., & Noguchi, K. (2011). Being active and impulsive: The role of goals for action and inaction in self-control. *Motivation and Emotion*. doi:10.1007/s11031-011-9263-4. PMCID: PMC3678776
- 119. McCulloch, K.C., Fitzsimons, G., Chua, S. N., & Albarracín, D. (2011). Vicarious goal satiation. *Journal of Experimental Social Psychology*, 47, 685-688. doi:10.1016/j.jesp.2010.12.019. PMCID: PMC3630077

- 120. Noguchi, K., Handley, I., & Albarracín, D. (2011). Participating in politics resembles physical activity: General action patterns in international archives, US archives, and experiments. *Psychological Science*, *22*, 235-242. doi: 10.1177/0956797610393746. PMID: 21177515
- 121. Tannenbaum M.B. Hepler, J.J., & Albarracín, D. (2011). General action and inaction goals: Definitions and Effects. *In Mind.* 12.
- 122. Zell, E., Warrimer, A. B., & Albarracín, D. (2011). Splitting of the mind: When the You I talk to is me and needs commands. *Social Psychology and Personality Science*. doi: 10.1177/1948550611430164. PMID: 23766867

- 123. Albarracín, D. Di Clemente, R., Rothman A.J., & del Rio, C. (2010). Wanted: A theoretical roadmap to research and practice across individual, interpersonal, and structural levels of analysis. *AIDS and Behavior*, 14, S2, 185-188. doi: 10.1007/s10461-010-9805-x. PMID: 20824321
- 124. Albarracín, D., & Durantini, M.R. (2010). Are we going to close social gaps in HIV? Likely effects of behavioral health interventions on health disparities. *Psychology, Health, and Medicine, 15*, 694-719. doi: 10.1080/13548506.2010.498892. PMID: 21154022
- 125. Albarracín, D., Tannenbaum M.B., Glasman, L.R., & Rothman A.J. (2010). Modeling structural, dyadic, and individual factors: The inclusion and exclusion model of HIV related behavior. *AIDS and Behavior*, 14, S2, 239-249. doi: 10.1007/s10461-010-9801-1. PMID: 20848306
- 126. Albarracín, D., & Vargas, P. (2010). Attitude formation and change. From biology to social responses to persuasion intent. In S. Fiske & D. Gilbert (Eds.), *Handbook of Social Psychology*, 4th Edition.
- 127. Cohen, J., Ajzen, I., & Albarracín, D. (2010). In Memoriam Martin Fishbein. *Journal of Consumer Research*, 36(5).
- 128. Kumkale, G. T., & Albarracín, D. (2010). The effects of source credibility in the presence or absence of prior attitudes: Implications for the design of persuasive communication campaigns. *Journal of Applied Social Psychology*, 40(6), 1325-1356. doi: 10.1111/j.1559-1816.2010.00620. PMID: 21625405
- 129. Latkin, C., Weeks, M., Glasman, L.R., Galletly, C.L., & Albarracín, D. (2010). A dynamic social systems model for considering structural factors in HIV prevention and detection. *AIDS and Behavior*, 14, S2, 222-238. doi: 10.1007/s10461-010-9804-y. PMID: 20838871

130. Senay, I., Albarracín, D., & Noguchi, K. (2010). Motivating goal-directed behavior through introspective self-talk: The role of the interrogative form of simple future tense. *Psychological Science*, *21*, 499-504. doi: 10.1177/0956797610364751. PMID: 20424090

- 131. Albarracín, D., Leeper, J., & Wang, W. (2009). Immediate increases in food intake following exercise messages. *Obesity*, 17, 1451-1452. doi: 10.1038/oby.2009.16. PMID: 19247284
- 132. Durantini, M. R., & Albarracín, D. (2009). Material and social incentives to participation in behavioral interventions: A meta-analysis of gender disparities in enrollment and retention in experimental HIV prevention interventions. *Health Psychology*, 28, 631-640. doi: 10.1037/a0015200. PMID: 19751090
- 133. Earl, A.N., Albarracín, D., Durantini, M.R., Leeper, J.H., & Levitt, J.H. (2009). Participation in counseling programs: High-risk participants are reluctant to accept HIV-prevention counseling. *Journal of Clinical and Consulting Psychology*, 77, 668-679. doi: 10.1037/a0015763. PMID: 19634960
- 134. Handley, I., Albarracín, D., Brown, R.D., Li, H., Kumkale, E., & Kumkale, G. T. (2009). When the expectations from a message will not be realized: Naïve theories can eliminate expectation-congruent judgments via correction. *Journal of Experimental Social Psychology*, 45, 933-939. doi: 10.1016/j.jesp.2009.05.010. PMID: 24619304
- 135. Hart, W., & Albarracín, D. (2009). The effects of chronic achievement motivation and achievement primes on the activation of achievement and fun goals. *Journal of Personality and Social Psychology*, 97, 1129-1141. doi: 10.1037/a0017146. PMID: 19968423
- 136. Hart, W., Albarracín, D., Eagly, A.H., Lindberg, M., Lee, K.H., & Brechan, I. (2009). Feeling validated vs. being correct: A meta-analysis of exposure to information. *Psychological Bulletin*, *135*, 555-588. doi: 10.1037/a0015701. PMID: 19586162
- 137. Hart, W., & Albarracín, D. (2009). What I was doing vs. what I did: Verb aspect influences memory and future actions. *Psychological Science*, *20*, 138-244. doi:10.1111/j.1467-9280.2009.02277.x. PMID: 19170935
- 138. Li, H., & Albarracín, D. (2009). Attitude-behavior consistency. In D. Matsumoto (Ed.), *The Cambridge Dictionary of Psychology*. New York, NY: Cambridge University Press.
- 139. Li, H., & Albarracín, D. (2009). Implicit attitude. In D. Matsumoto (Ed.), *The Cambridge Dictionary of Psychology*. New York, NY: Cambridge University Press.

- 140. Li, H., & Albarracín, D. (2009). Attitude. In D. Matsumoto (Ed.), *The Cambridge Dictionary of Psychology*. New York, NY: Cambridge University Press.
- 141. McCulloch, K., & Albarracín, D. (2009). Attitude object. In D. Matsumoto (Ed.), *The Cambridge Dictionary of Psychology*. New York, NY: Cambridge University Press.

- 142. Albarracín, D., Durantini, M.R., Earl, A., Gunnoe, J., & Leeper, J. (2008). Beyond the most willing audiences: A meta-intervention to increase participation in HIV prevention intervention. *Health Psychology*, 27, 638-644. doi: 10.1037/0278-6133.27.5.638. PMID: 18823190
- 143. Albarracín, D., Handley, I., Noguchi, K., McCulloch, K., Li, H., Leeper, J., Brown, R., & Earl, A. (2008). Increasing and decreasing motor and cognitive output: A model of general action and inaction goals. *Journal of Personality and Social Psychology*, 95, 510-523. doi: 10.1037/a0012833. PMID: 18729691
- 144. Albarracín, D., Leeper, J., Earl, A., & Durantini, M.R. (2008). From brochures to videos to counseling: Exposure to HIV-prevention programs. *AIDS and Behavior*, 12, 354-363. doi: 10.1007/s.10461-077-9320-x. PMID: 17985230
- 145. Albarracín, J., Albarracín, D., & Durantini, M.R. (2008). Effects of HIV-prevention interventions for samples with higher and lower percents of Latinos and Latin Americans: A meta-analysis of change. *AIDS and Behavior*, *12*, 521-543. doi: 10.1007/s10461-007-9209-8. PMID: 17265011
- 146. Albarracín, D., Wang, W., Li, H., & Noguchi, K. (2008). Structure of attitudes: Judgments, memory, and implications for change. In Crano, W., & Prislin, R. (Eds.), *Attitudes and persuasion. Frontiers of Social Psychology*. Psychology Press.
- 147. McCulloch, K., Albarracín, D., & Durantini, M.R. (2008). A door to HIV prevention: How female-targeted materials can enhance female participation. *Journal of Applied Social Psychology*, *38*, 1211-1229. doi: 10.1111/j.1559-1816.2008.00345.x
- 148. Wright, P., Albarracín, D., Li, H., Brown, R.D., & Liu, Y. (2008). Dissociated responses in the amygdala and orbitofrontal cortex to bottom-up and top-down components of emotional evaluation. *Neuroimage*, *39*, 894-902. doi: 10.1016/j.neuroimage.2007.09.014. PMID: 17950625

2007

149. Ajzen, I., & Albarracín, D. (2007). Predicting and change behavior: A reasoned action approach. In Ajzen, I., Albarracín, D., & Hornik, R. *Prediction and changing behavior: Applying the theory of reasoned action approach* (pp. 3-21). Mahwah, NJ: Lawrence Erlbaum.

- 150. Cottrell, C., & Albarracín, D. (2007). A tribute to Allport: Surveying the last fifty years of research on prejudice review of: *On the Nature of Prejudice: Fifty Years after Allport* (2005), Edited by John F. Dovidio, Peter Glick, and Laurie A. Rudman. *American Journal of Psychology*.
- 151. Earl, A., & Albarracín, D. (2007). Nature, decay, and spiraling of the effects of fear-inducing arguments and HIV-counseling and testing: A meta-analysis of the short-and long-term outcomes of HIV-prevention interventions. *Health Psychology*, 26, 496-506. doi: 10.1037/0278-6133.26.4.496. PMID: 17605570
- 152. Noguchi, K., Durantini, M.R., Albarracín, D., & Glasman, L.R. (2007). Who participates in which health promotion programs? A meta-analysis of motivations underlying enrollment and retention in HIV prevention interventions. *Psychological Bulletin*,
- 133, 955-975. doi: 10.1037/0033-2909.133.6.955. PMID: 17967090

- 153. Albarracín, D. (2006). Unrealistic expectations: The ironic effects of expectancy disconfirmation in persuasion. In D. Chadee, & J. R. Young (Eds.), *Current themes and perspectives in social psychology*. Trinidad: University of the West Indies Press.
- 154. Albarracín, D., Durantini, M.R., & Earl, A. (2006). Empirical and theoretical conclusions of an analysis of outcomes of HIV-prevention interventions. *Current Directions in Psychological Science*, 15, 73-78. doi: 10.111/j.0963-7214.2006.00410.x
- 155. Albarracín, D., Hart, W., & McCulloch, K. C. (2006). Associating versus proposing or associating what we propose: Comment on Gawronski and Bodenhausen (2006). *Psychological Bulletin*, 132, 732-735. doi: 10.1037/0033-2909.132.5.732. PMID: 16910749
- 156. Albarracín, D., Noguchi, K., & Earl, A. (2006). Joyce's *Ulysses* and Woolf's *Jacob's Room* as the phenomenology of reasoning: Intentions and control as emergent of language and social interaction. *Psychological Inquiry*, 17, 236-245.
- 157. Durantini, M. R., Albarracín, D., Earl, A., & Mitchell, A.L. (2006). Conceptualizing the influence of social agents of change: A meta-analysis of HIV prevention interventions for different groups. *Psychological Bulletin*, *132*, 212-248. doi: 10.1037/0033-2909.132.2.212. PMID: 16536642
- 158. Glasman, L. R., & Albarracín, D. (2006). Forming attitudes that predict future behavior: A meta-analysis of the attitude-behavior relation. *Psychological Bulletin*, 132, 778-822. doi: 10.1037/0033-2909.132.5.778. PMID: 16910754

- 159. Albarracín, D., Gillette, J., Earl, A., Glasman, L.R., Durantini, M.R., & Ho., M.H. (2005). A test of major assumptions about behavior change: A comprehensive look at the effects of passive and active HIV-prevention interventions since the beginning of the epidemic. *Psychological Bulletin*, *131*, 856-897. doi: 10.1037/0033-2909.131.6.856. PMID: 16351327
- 160. Albarracín, D., Johnson, B. T., & Zanna, M. P. (2005). Attitudes: Introduction and scope. In D. Albarracín, B. T. Johnson, & M. P. Zanna (Eds.), *Handbook of attitudes (pp.3-20)*. Hillsdale, NJ: Lawrence Erlbaum.
- 161. Albarracín, D., & McNatt, P. S. (2005). Maintenance and decay of past behavior influences: Anchoring attitudes on beliefs following inconsistent actions. *Personality and Social Psychology Bulletin, 31*, 719-733. doi: 10.1177/0146167204272180. PMID: 15833901
- 162. Brown, R.D., & Albarracín, D. (2005). Attitudes over time: Attitude judgment and change. In A. Strathman & J. Joireman (Eds.), *Understanding behavior in the context of time: Theory, research, and applications*. Mahwah, NJ: Lawrence Erlbaum.
- 163. Wyer, R. S., & Albarracín, D. (2005). Belief Formation, Organization, and Change: Cognitive and Motivational Influences. In D. Albarracín, B. T. Johnson, & M. P. Zanna (Eds.), *Handbook of attitudes (273-322)*. Hillsdale, NJ: Lawrence Erlbaum.

- 164. Albarracín, D., & Mitchell, A. L. (2004). The role of defensive confidence in preference for proattitudinal information: How believing that one is strong can sometimes be a defensive weakness. *Personality and Social Psychology Bulletin, 30*, 1565-1584. doi: 10.1177/0146167204271180. PMID: 15536240
- 165. Albarracín, D., Kumkale, G. T., & Johnson, B. T. (2004). Influences of social power and normative support on condom use decisions: A research synthesis. *AIDS Care*, 16, 700-723. doi: 10.1080/09540120412331269558. PMID: 15370059
- 166. Albarracín, D., Wallace, H.M., & Glasman, L.R. (2004). Survival and change of attitudes and other social judgments: A model of activation and comparison. In M. P. Zanna (Ed.), *Advances in Experimental Social Psychology* (Vol. 36, pp. 252-315). San Diego, CA: Academic Press.
- 167. Kumkale, G. T. & Albarracín, D. (2004). The sleeper effect in persuasion: A meta-analytic review. *Psychological Bulletin*, *130*, 143–172. doi: 10.1037/0033-2909.130.1.143. PMID: 14717653

- 168. Albarracín, D., Cohen, J. B., & Kumkale, G. T. (2003). When communications collide with recipients' actions: Effects of the post-message behavior on intentions to follow the message recommendation. *Personality and Social Psychology Bulletin, 29*, 834-845. doi: 10.1177/0146167203029007003. PMID: 15018672
- 169. Albarracín, D., & Kumkale, G. T. (2003). Affect as information in persuasion: A model of affect identification and discounting. *Journal of Personality and Social Psychology*, 84, 453-469. doi: 10.1037/0022-3514.84.3.453. PMID: 12635909
- 170. Albarracín, D., McNatt, P. S., Klein, C., Ho, R., Mitchell, A., & Kumkale, G. T. (2003). Persuasive communications to change actions: An analysis of behavioral and cognitive impact in HIV prevention. *Health Psychology*, *22*, 166-17. doi: 10.1037/0278-6133.22.2.166. PMID: 12683737
- 171. Glasman, L.R., & Albarracín, D. (2003). Models of health-related behavior: A study of condom use in two cities in Argentina. *AIDS and Behavior*, 7, 183-193. doi: 10.1023/A:1023902509801. PMID: 14586203
- 172. McNatt, P. S., & Albarracín, D. (2003). Graduate school training: Academic psychology in the United States. In J. Villegas & J. A. Toro (Eds.), *Critical problems in the academic and professional training of psychologists in the Americas* [Problemas centrales para la formación académica y el entrenamiento profesional del psicólogo en las Américas]. Sociedad Interamericana de Psicología.

2002 and Earlier

- 173. Albarracín, D. (2002). Cognition in persuasion: An analysis of information processing in response to persuasive communications. In M. P. Zanna (Ed.), *Advances in Experimental Social Psychology* (Vol. 34, pp. 61-130). San Diego, CA: Academic Press.
- 174. Albarracín, D., & Wallace, H.M. (2002). What we think is what we feel (Review of J. P. Forgas (Ed.). (2001). *Handbook of affect and social cognition*. Mahwah, NJ: Erlbaum). *Contemporary Psychology: The APA Review of Books*.
- 175. Seignourel, P., & Albarracín, D. (2002). Calculating effect sizes for designs with between-subjects and within-subjects factors: Methods for partially reported statistics in meta-analysis. *Metodología de las Ciencias del Comportamiento* [*Methodology of Behavioral Sciences*], 4, 273-289.
- 176. Albarracín, D., Johnson, B. T., Fishbein, M., & Muellerleile, P. (2001). Theories of reasoned action and planned behavior as models of condom use: A meta-analysis. *Psychological Bulletin*, *127*, 142-161. doi: 10.1037/0033-2909.127.1.142. PMID: 11271752

- 177. Albarracín, D., & Wyer, R. S. (2001). Elaborative and nonelaborative processing of a behavior-related communication. *Personality and Social Psychology Bulletin, 27*, 691-705. doi: 10.1177/0146167201276005
- 178. Albarracín, D., Ho., R., McNatt, P. S., Williams, W. R., Rhodes, F., Malotte, C. K., Hoxworth, T., Bolan, G., Zenilman, J., Iatesta, M., & The Project RESPECT Study Group (2000). Structure outcome of beliefs in condom use. *Health Psychology*, 19, 458-468. doi: 10.1037/0278-6133.19.5.458. PMID: 11007154
- 179. Albarracín, D., & Wyer, R.S. (2000). The cognitive impact of past behavior: Influences on beliefs, attitudes and future behavioral decisions. *Journal of Personality and Social Psychology*, 79, 5-22. doi: 10.1037/0022-3514.79.1.5. PMID: 10909874
- 180. Albarracín, D., Fishbein, D., & Middlestadt, S. (1998). Generalizing behavioral findings across times, samples and measures: A replication and extension in St Vincent and the Grenadines. *Journal of Applied Social Psychology*, 28, 657-674. doi: 10.111/j.1559-1816.1995.tb01581.x
- 181. Albarracín, D. (1998). Likelihood and desirability associations in the operations of thought systems: A critical review. *Interdisciplinaria*, 15, 49-58.
- 182. Acosta, S., Adúriz, F., & Albarracín, D. (1998). Stories of children victimization: A qualitative analysis of the retrospective reconstruction of violent episodes in infancy and adolescence. *Journal of Interamerican Psychology*, 32, 125-137.
- 183. Albarracín, D., Fishbein, M., & Muchinik, E. (1997). Seeking social support in old age as reasoned action: Structural and volitional determinants in a middle-aged sample of Argentinean women. *Journal of Applied Social Psychology*, *27*, 463-476. doi: 10.111/j.1559-1816.1997.tb00642.x
- 184. Albarracín, D., Albarracín, M., & Repetto, M.J. (1997). Social support in child abuse and neglect: Support sources, functions and contexts. *Child Abuse and Neglect*, *21*, 607-615. doi: 10.1016/S0145-2134(97)00026-4. PMID: 9238544
- 185. Albarracín, D. (1997). Institutional child abuse: First and second order contributions [Abuso institucional de niños: Contribuciones de primer y segundo grado]. Interamerican Journal of Psychology, 31, 203-221.
- 186. Glasman, L., Acosta, S., & Albarracín, D. (1997). Counseling messages for HIV-prevention [Comunicaciones psicoeducativas para la prevención del SIDA]. Interamerican Journal of Psychology, 31, 91-105.
- 187. Albarracín, D. (1996). Problem solving in institutional networks [Resolución de problemas por parte de tramas institucionales]. Interdisciplinaria, 13, 97-109.

- 188. Albarracín, M., Albarracín, D., Sacchi, C.J., & Torres, G. (1996). Conflict resolution: Complex models of environmental determination [Resolución de Conflictos: Modelos complejos de determinación ambiental]. Interamerican Journal of Psychology, 30, 15-25.
- 189. Albarracín, D. (1996). Toward an integrative theory of children victimization [Hacia una teoría integrativa de la victimización de los niños]. In J. Buendía. (Ed.), Psicopatología Infantil. Murcia, Spain: Siglo XXI.
- 190. Middlestadt, S., Fishbein, M., Albarracín, D., & Helquist, M. (1995). Evaluating the impact of a National AIDS prevention radio campaign in St. Vincent and the Grenadines. *Journal of Applied Social Psychology*, 25, 21-34.
- 191. Albarracín, D. (1995). Research on family: Methods, obstacles and myths [Investigación en temas de familia: Métodos, obstáculos y mitos específicos]. Revista Argentina de Psicología Clínica, 10, 30-45.
- 192. Albarracín, D. (1994). Predicting condom use in St. Vincent and the Grenadines: a replication and extension. Thesis (M.A.), University of Illinois at Urbana-Champaign.
- 193. Albarracín, D., & Muchinik, E. (1994). Social support networks in the old age [Redes de apoyo social en la vejez]. In J. Buendía. (Ed.), Psicología del envejecimiento. Madrid, Spain: Siglo XXI.
- 194. Albarracín, M., & Albarracín, D. (1992). Destructive divorce: Contextual contribution to conflict maintenance [*Divorcio destructivo*. *Contribución del contexto al mantenimiento del conflicto*]. *La Ley*, 204, 1-10.
- 195. Muchinik, E., & Albarracín, D. (1992). Social support in women of Buenos Aires City [Apoyo social en mujeres de la ciudad de Buenos Aires]. Boletín Argentino de Psicología, 22, 130-45.
- 196. Albarracín, D. (1991). Contextual psychology in Argentina [El Movimiento de la Psicología del Medio Ambiente en la Argentina]. Psicólogo Argentino, 3, 3-5.
- 197. Albarracín, D. (1991). Social support in child abuse [Apoyo social en el maltrato de niños]. Actas de la Facultad de Humanidades, Universidad de Buenos Aires, 1-30.
- 198. Albarracín, M., Berjman, M., & Albarracín, D. (1990). Destructive processes of exclusion in divorce [*Proceso destructivo de exclusión en el divorcio*]. *Anuario de Investigaciones de la Facultad de Psicología, Universidad de Buenos Aires, 1*, 103-108. [Reprinted in *La Ley, 104*, 11-15.]

INVITED TALKS

Invited Address, Midwestern Psychological Association, April 2023

Department of Psychology, University of California at Davis, March 2023

Misinformation & Belief Science Preconference, Meeting of the Society of Personality and Social Psychology, Invited Speaker, February 2023

Department of Psychology, University of Pennsylvania, December 2022

Engaging Minds, University of Pennsylvania, December 2022

Harvard Chan School of Public Health, June 2022

National Academies of Science, Engineering and Medicine, Countering Misinformation and Disinformation Meeting, Invited Speaker, June 2022

Society for the Psychological Study of Social Issues (SPSSI), Keynote, June 2022

Harvard Chan School of Public Health, Panel on Misinformation, June 2022

Invited Address, Association for Psychological Science (APS), May 2022

Society for the Science of Motivation, Keynote, May 2022

National Institute of Drug Abuse, Avant Garde Panel, May 2022

Society for Personality and Social Psychology (SPSP), Preconference in Attitudes and Social Influence, February 2022

HIV Grand Rounds, Center for AIDS Research, University of Pennsylvania, April 2022

Population Sciences Center, University of Pennsylvania, April 2022

The John Morgan Visiting Professor of Medicine Distinguished Speaker Series, Perelman School of Medicine, University of Pennsylvania, April 2022

Annenberg Public Policy Center Books of Note Series, February 2022

Wayne State University, November 2022

Yale University, November 2022

Panamerican Congress of Social Psychology, Keynote, September 2021

American Psychological Association (APA), Main Stage, August 2021

Cambridge University, May 2021

University of California San Francisco, May 2021

Clinical Psychological Science Meeting, Association for Psychological Science (APS), May 2021

Association for Psychological Science (APS), Invited Speaker, May 2021

Honors Program, Illinois, April 2021

University of Illinois Research Park, April 2021

CRAWG, Illinois, January 2021

Mid-South Psychology Conference, Keynote, March 2021

National Big Data Health Science Conference, November 2021

Frontiers in Data Analysis Series, School of Public Health, University at Albany, Keynote, November 2020

Annenberg School of Communication, University of Pennsylvania, October 2020

School of Nursing, University of Pennsylvania, October 2020

ARCHES Innovation Conference, University of Illinois, October 2020

American Psychological Association, Chicago, August 2019

University of Basel, Switzerland, December 2019

Questrom School of Business, Boston University, January 2018

Reproducibility Conference. University of Chicago, October 2018

Meeting of the International Association for Applied Psychology, July 2018

Meeting of the Australo-Asian Psychological Society, Keynote, April 2018

National Academy of Sciences, Framework Building for Intelligence Community, April 2018

Meeting of the Midwestern Psychological Society, April 2017

Meeting of the Society for Experimental Social Psychology, October 2017

Nebraska Symposium on Motivation, April 2017

Psychological Association, April 2017

Annenberg Public Policy Center, University of Pennsylvania, March 2017

Department of Psychology, Northwestern University, March 2017

Center for AIDS Research. Medical College of Wisconsin, December 2016

University of Notre Dame, November 2016

Annenberg Public Policy Center, October 2016

Center for Health, Intervention, and Prevention. University of Connecticut, April 2016

University of Michigan, March 2016

Social Psychology Brownbag, Northwestern University, February 2016

Attitudes and Social Influence Preconference, January 2016

Leveraging Big Data, National Institutes of Health, July 2015

Martin Fishbein Symposium. AIDS Impact, July 2015

Social Psychology Series, University of Zurich, March 2015

Social Psychology Series, University of Southern California, February 2015

Social Psychology Series, Brown University, May 2014

CFAR, School of Medicine, University of Pennsylvania, April 2014

Developmental CFAR, School of Medicine, University of Illinois at Chicago, February 2014

Behavioral Group within CFAR, School of Medicine, University of Pennsylvania, February 2014

Tokyo University, March 2014

Annenberg Public Policy Center, University of Pennsylvania 2014

Dutch Social Psychology Conference, Keynote, December 2013

Social Psychology Series, New York University, November 2013

Center for Positive Psychology, University of Pennsylvania, November 2012

Institute for Social Research, University of Michigan, October 2012

Annenberg School of Communication, University of Pennsylvania, January 2012

Social Psychology Colloquium, Northwestern University, January 2012

HIV-Prevention Conference, Madrid, Spain, June 2011

Social Psychology Colloquium, Department of Psychology, Loyola University, September 2011

Martin Fishbein Colloquium, Annenberg School of Communication, University of Pennsylvania, February 2010

Social Psychology Colloquium, Department of Psychology, Northwestern University, October 2010

Colombian Conference of Psychology, Ibague, Colombia, Keynote, 2010

NIMH AIDS Speaker Series, Bethesda, MD, June 2009

Business School, University of Chicago, April 2009

AIDS Impact, Gaborone, Botswana, July 2009

NIH Office of AIDS Meeting, Bethesda, MD, September 2009

Kellogg Meta-Cognition Conference, Chicago, IL, May 2008

Meeting of the European Society for Health Psychology, Bath, UK, September 2008

Meeting of the Midwestern Psychological Association, Chicago, IL, May 2008

Department of Psychology, University of Northern Iowa, October 2008

University of Northern Iowa, October 2008

Annenberg School of Communication, University of Pennsylvania, March 2007

Marketing Department, University of Pennsylvania, March 2007

Department of Psychology, University of Southern California, January 2007

Cognitive Psychology Seminar, Department of Psychology, University of Florida, January 2007

Meeting of Innovative Theories and Cancer Prevention, National Cancer Institute, Bethesda, MD, September 2007

Meeting of the European Health Psychology Society, Maastricht, August 2006

Meeting of the Mexican Society for Social Psychology, Mexico, October 2006

Meeting of the Midwestern Psychological Association, Chicago, IL, May 2006

Annenberg School of Communication, University of Pennsylvania, Philadelphia, PA, March 2006

Department of Psychology, University of Illinois, December 2006

Marketing Department, University of Florida, December 2006

Center for AIDS Prevention, Medical College of Wisconsin, May 2006

TRIP 'Taking Research into Prevention' Series, Center for Diseases Control, May 2006

'Landscapes of the Mind' Series, Montana State University, April 2006

Psychology Colloquium, Montana State University, April 2006

Social Psychology Colloquium, University of South Florida, February 2006

Social Psychology Colloquium, University of Illinois, September 2005

Marketing Workshop, Marketing Department, University of Pennsylvania, February 2005

HIV Board Conference, Department of Health, State of Florida, February 2005

Health Communication Conference, Lexington, April 2004

Center for Health and HIV Prevention, University of Connecticut, December 2004

Marketing Workshop, Marketing Department, Northwestern University, May 2004

Psychology Colloquium, Department of Psychology, Northwestern University, February 2004

Social Psychology Colloquium, Department of Psychology, Ohio State University, October 2003

Group of Attitudes and Persuasion, Department of Psychology, Ohio State University, October 2003

Marketing Department, University of Florida, January, 2003

Attitudes Preconference, Meeting of the Society of Social and Personality Psychology, Los Angeles, California, February 2003

Department of Psychology, University of Massachusetts, October 2002

Department of Psychology, University of Connecticut, May 2002

Marketing Department, University of Florida, April, 2002Department of Psychology, Universidad Autónoma de Madrid, Spain, March, 2002

Department of Psychology, University of Maryland, December, 2001

Marketing Department, University of Florida, March, 2001

Meeting of the Interamerican Society of Psychology, Santiago, Chile, July 2001

Meeting of Midwestern Psychological Association, Chicago, IL, May 2001 Meeting of Society of Southeastern Social Psychology, Macon, GA, November 2000 Meeting of the New England Social Psychological Association, Storrs, CO, October 2000.

Meeting of the Interamerican Society of Psychology, Caracas, Venezuela, July 1999. Workshop on meta-analysis, National Institutes of Mental Health, Bethesda, MA, April

Department of Psychology, State University of New York at Stony-Brook, February, 1999.

Marketing Department, University of Florida, March, 1998.

Department of Psychology, State University of New York at Albany, December, 1997.

Department of Psychology, University of Florida, January, 1997.

Department of Psychology, State University of New York at Buffalo, February, 1997.

Department of Psychology, Loyola University at Chicago, January, 1997.

Latin American Studies Colloquium, University of Illinois, February, 1996.

TEACHING AND ADVISING

COURSES

Self-regulation

Attitude Theory

Attitudes and Consumer Behavior

Attitudes and Social Cognition

How We Change: Social Psychological and Communication Dynamics

Propaganda and Behavioral Change

Research Methods Social Psychology **Statistics**

Teaching in Psychology

Writing Scientific Articles

PH.D. THESES DIRECTED

Wenhao Dai	2022
Benjamin X. White	2021
Aashna Sunderrajan	2019
Sophie Lohmann	2019
Duo Jiang	2016
Sophie Lohmann	2016
Mina Kwon	2015
Justin Hepler	2014
Melanie Tannenbaum	2014
Allison Earl	2012
William Hart	2009
Hong Li	2008

G. Tarcan Kumkale	2004
Penny S. McNatt	2005
Laura Glasman	2001

MASTER THESES DIRECTED

Johnny Kuprionis	2023
Benjamin X. White	2019
Wenhao Dai	2018
Ryan Palmer	2018
Emily Sanders	2017
Sophie Lohmann	2016
Melanie Tannenbaum	2011
Justin Hepler	2010
Wei Wang	2010
Joshua Leeper	2007
Allison Earl	2006
William Hart	2005
Hong Li	2005
Kyu Hee Lee	2004
Amy Mitchell	2002
Inge Brechan	2002
G. Tarcan Kumkale	2002

POSTDOCTORAL RESEARCHERS SUPERVISED

Cynthia Klein, Harry Wallace, Laura Glasman, Rick Brown, Ian Handley, Kenji Noguchi, Casey McCulloch, Ibrahim Senay, Ethan Zell, Kristina Wilson, Molly Ireland, Christopher Jones, Gilad Feldman, Mohsen Farhadloo, Yotam Ophir, Hang Lu, Ozan Kuru, Dominic Stecula Edgardo Ortiz-Sanchez, Aashna Sunderrajan, Alex Karan, Annie Haesung Jung, Thomas O'Brien, Bita Fayaz-Farkhad, Sicong Liu, CJ Calabrese

SERVICE

PUBLIC AND RESEARCH POLICY SERVICE

National Academy of Sciences, Forum on Microbial Threats Workshop on Advancing New Tools for Pandemic Preparedness, Member Organizing Committee, 2022

Secretary, Frontiers of Knowledge Award in Social Sciences, BBVA Foundation, Madrid, Spain, 2021

Covid Roadmap Advisor on COVID-19 communication issues, White House and Department of Health and Human Services, 2022.

Member, Covid Roadmap Team, 2022.

Member, Misinformation Working Group, Association for Psychological Science, 2021-2022.

Member, Trans-NIH Review of Behavioral and Social Science Portfolio, National Institutes of Health, 2020-2021.

Secretary, Frontiers of Knowledge Award in Social Sciences, BBVA Foundation, Madrid, Spain, 2020

Member, Disciplinary Trends Panel of Journal Editors, National Institutes of Health, 2018.

Author, Social Identity Panel, Framework Building for Intelligence Community, National Academy of Sciences, 2018.

Member, Trans-NIH Review of HIV Portfolio of Currently Funded Grants in the Behavioral Sciences, National Institutes of Health, Office of AIDS Research, 2013.

Co-Chair, Theory Committee, HIV Research Policy Think Tank to Implement White House AIDS Agenda, National Institutes of Health, Office of AIDS Research, September 2010.

Advisory Board, Public Health Institute, Champaign-Urbana Public Health District.

Member, Committee in Charge of Reviewing System for Allocating Resources for HIV-Prevention Interventions, Centers for Disease Control, 2009.

PROFESSIONAL SERVICE

President, Society of Personality and Social Psychology, 2023

Member, Distinguished Scientist Award, Attitudes and Social Influence Interest Group, Society of Personality and Social Psychology, 2023

President Elect, Society of Personality and Social Psychology, 2022

Member, Cialdini Award Committee, Society of Personality and Social Psychology, 2019, 2020

Member, Council of Editors, American Psychological Association, 2014-2020.

Member, Selection Committee for Editor of the *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2015-2016.

Member, Board, Center for the Study of Media and Society, St. Andrews University and Northwestern University, Argentina, 2015-Present.

Member, Fellows Selection Committee, Association for Psychological Science, 2013-2015.

Chair, Fellows Selection Committee, Society for Personality and Social Psychology, 2010.

Member, Fellows Selection Committee, Society for Personality and Social Psychology, 2009.

Member, Cialdini Award to Best Field Research Article, Society for Personality and Social Psychology, 2009.

Member, Trajectory Award Committee, Society of Experimental Social Psychology, 2007-2008.

Chair, Scientist Development Award Committee, Society of Experimental Social Psychology, 2006-2007.

Member, Training Advisory Board, Training program in Social Processes of HIV/AIDS, Center for HIV and Health Intervention Research, University of Connecticut, 2005-2009.

Member, Major-Paper-Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Program Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Dissertation Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Scientist Development Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Executive Committee, Society of Experimental Social Psychology, 2005-2009.

Organizer of Festschrift in honor of Marty Fishbein (with Icek Ajzen and Bob Hornik), 2006.

International Scientific Committee, XXXI Conference of the Interamerican Society for Psychology, Mexico City, 2007.

Executive Secretary for North America, Interamerican Society for Psychology, 2003-2005.

United States Representative, Interamerican Society for Psychology, 2001-2003.

Florida Representative, Midwestern Psychological Association, 2000-2006.

Council for International Exchange of Scholars and Fulbright Commission. Specialist review panel for psychology (Senior scholar and professional program), 1998-2000.

GRANT REVIEW PANELS

Ad Hoc Member, Various Review Panels, National Institutes of Mental Health, 2018-2021

Chartered Member, National Science Foundation, 2017-2021.

Chartered Member, Behavioral and Social Processes in HIV, National Institutes of Mental Health, 2012-2016.

Chartered Member, Social Psychology and Interpersonal Processes Study Section, National Institutes of Mental Health, 2005-2011.

Member, Review Panel AARR-8, National Institutes of Mental Health, 2001-2003.

Member, Various Specialty Emphasis Review Panels, National Institutes of Mental Health, 2001, 2004, 2005, 2006.

CONFERENCE ORGANIZATION

Conference on Integrating Behavioral and Social Sciences onto Epidemiological Models, National Science Foundation, 2021

Interamerican Congress of Psychology, Mexico City, Interamerican Society of Psychology, Member, Scientific Committee, 2017.

Attitudes Conference, Annenberg Public Policy Center, University of Pennsylvania, Chair (with Blair T. Johnson, & Kathleen H. Jamieson), 2017.

Converse Symposium, Department of Business Administration, University of Illinois, Organizing Committee Member 2015-2016.

Symposium in honor of Marty Fishbein (with Icek Ajzen and Richard Wolitski), AIDS Impact Conference, Santa Fe NM, 2011.

Symposium Social & Consumer Psychology Interest Group, University of Illinois, 2010.

Conference on Behavior Change in the Era of HIV, Atlanta, 2009.

Festschrift in honor of Marty Fishbein (with Icek Ajzen and Bob Hornik), University of Pennsylvania, 2006.

Pre-SESP Workshop for contributors to *Handbook of Attitudes*, 2002 (with Blair T. Johnson and Mark P. Zanna).

UNIVERSITY SERVICE

Member, Red & Blue Strategic Planning Committee, University of Pennsylvania, 2022-present.

Member, Advisory Board, COVID-19 Project, Annenberg Public Policy Center, 2021-present.

Director, Health Communication Minor, School of Nursing, 2021-present

Chair, Postdoctoral Search Committee, Annenberg Public Policy Center, 2021-present.

Member, Postdoctoral Search Committee, Annenberg School for Communication, 2021-2022.

Tenure Reading Committee, Annenberg School for Communication, 2021-present.

Penn in Latin America and the Caribbean, Steering Committee, 2021-present.

Member, Innovation and Diversity Committee, Penn Mental Health AIDS Research Center, 2021-present.

Misinformation Conference, Organizing Committee, Leonard Davis Institute, 2022 (conference ultimately cancelled due to COVID-19).

Decanal Search Committee, University of Illinois, Member, 2020-2021.

Diversity Committee, Department of Psychology, Member 2020-2021.

Online Learning Committee, Department of Psychology, Chair 2018-2019.

Assistant Chair of Communication and Information, Department of Psychology, 2015-2018.

Lanier's Lecture Committee, Department of Psychology, Member 2017-2021.

Awards Committee, Department of Psychology, Member 2017.

Ph.D. Program Evaluation, Marketing, Business Administration, University of Illinois, Chair 2016-2017.

Psychology Faculty Search Committee, Department of Psychology, Chair 2015.

Tenure and Promotion Committee, Department of Psychology, Member, 2015.

Converse Symposium, Department of Business Administration, University of Illinois, Member 2015-2016.

Staff and Faculty Awards Committee, Department of Psychology, University of Illinois, Member 2014-2015.

Graduate Studies Committee, Department of Psychology, University of Illinois, Member, 2014-2020.

Faculty Hire Evaluation Committee, Department of Psychology, University of Illinois, Member, 2014.

Co-Director, Training Core, TCORS, University of Pennsylvania, 2012-2013.

Review and mentoring committees, Annenberg School for Communication, University of Pennsylvania, Member 2012-2014.

Sexual Harassment Officer, Annenberg School for Communication, University of Pennsylvania, Member, 2013.

Member, Wharton's Dean Search, Committee, University of Pennsylvania, Member, 2013.

Events Committee, Annenberg School for Communication, Member, 2012-2014

Graduate Studies Committee, Annenberg School for Communication, Member, 2012-2013.

Health and Wellness Implementation Committee, University of Illinois, Member, 2009-2011

Student Disciplinary Appeal Committee, College of Liberal Arts and Sciences, University of Illinois, Member, 2008-2010.

Faculty Excellence Program Evaluation Committee, University of Illinois, Member, 2008-2012.

Faculty Hire Evaluation Committee, University of Illinois, Chair, 2008.

Award Committee, Department of Psychology, University of Illinois, Member, 2008-2012.

Graduate Student Award Committee, Department of Psychology, University of Illinois, Member, 2007-2012.

Director of Social Training (Area Chair), Department of Psychology, University of Florida, 2005-2007.

Dean's Advisory Committee, College of Liberal Arts and Science, University of Florida, Member, 2005-2007.

Member of Women Mentoring Program for UF Students, 2005-2007.

Policy and Planning Committee, Department of Psychology, University of Florida, Member, 2005-2007.

Merit Committee, Department of Psychology, University of Florida, Member, 2005-2007.

Assistant Professor Search Committee, Department of Psychology, University of Florida, Member, 2004.

Visiting Professor Search Committee, Department of Psychology, University of Florida, Chair, 2003.

Departmental Web Page Committee, Department of Psychology, University of Florida, Member, 2002-2005.

Faculty advisor, Argentine Club, University of Florida, 2003-2007.

Visiting Professor Search Committee, Department of Psychology, University of Florida, Chair, 1999-2000.

Merit Committee, Department of Psychology, University of Florida, Member, 2001-2002.

Graduate Admissions, Department of Psychology, University of Florida, Member, 2001-2003.

Nominations Committee, College of Liberal Arts and Sciences, University of Florida, Member, 2000-2002.

Graduate Admissions, Department of Psychology, University of Florida, Co-Chair or Chair, 1997-2000, 2002, 2004.

Department of Psychology Chair Search Committee, Department of Psychology, University of Florida, Social Psychology representative, 1999-2000.

LANGUAGES

English, Spanish (fluent); French (spoken), Italian, German (reading); Classic Greek and Latin (translation).

PROFESSIONAL AFFILIATIONS

American Psychological Association (APA)
Association for Psychological Science (APS)
Society of Experimental Social Psychology (SESP)
Society of Personality and Social Psychology (SPSP)
International Communication Association (ICA)
National Communication Association (NCA)
American Association for Advancement of Science (AAAS)