

# Dolores Albarracín

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## BIOGRAPHY

**Dolores Albarracín** is an Argentine-American social psychologist who studies social cognition, communication, and behavioral change. She is a fellow of the Society for Social and Personality Psychology, American Psychological Association (Divisions 8, 9, and 38), the Association for Psychological Science, and the Society for Experimental Social Psychology, as well as the 2022 Harold Lasswell Fellow of the American Academy of Political and Social Science. Her research (~ 200 publications) has been recognized with an award for Outstanding Mid-Career Contributions to the Psychology of Attitudes and Social Influence from the Society of Social and Personality Psychology in 2018 and the Diener Award to Outstanding Mid-Career Contributions to Social Psychology from the same society in 2020. She has published six books, with include three volumes of the *Handbook of Attitudes* and two authored monographs: *Action and Inaction in a Social World: Predicting and Changing Attitudes and Behaviors* (2021) and *Creating Conspiracy Beliefs: How Our Thoughts are Shaped* (D. Albarracín, J. Albarracín, M-P.S. Chan, & K.H. Jamieson, 2022), both published by Cambridge University Press. She received the 2019 Avant Garde Award from the National Institutes of Health and \$36 million of federal funding for her research on behavioral change in the area of health. She was Editor-in-chief of *Psychological Bulletin* from 2014 to 2020, and is President-Elect of the Society for Personality and Social Psychology for 2023.

## EDUCATION

Ph.D. Social Psychology, University of Illinois at Urbana-Champaign, 1997.

Minor: Quantitative Psychology.

Thesis Director: Robert S. Wyer

M.A. Psychology, University of Urbana-Champaign, 1994.

Thesis Director: Martin Fishbein

Ph.D. Clinical Psychology, Universidad de Belgrano, Buenos Aires, Argentina, 1992.

Professor in Letters, Universidad Nacional de La Plata, La Plata, Argentina, Cum Laude, 1990.

B.A. in Psychology, Universidad Católica de La Plata, La Plata, Argentina, Magna Cum Laude, 1988

## **ACADEMIC APPOINTMENTS**

Alexandra Heyman Nash Penn Integrates Knowledge University Professor, University of Pennsylvania; Director of the Science of Science Communication Division of the Annenberg Public Policy Center, 2021-Present. Professor of Communication in the Annenberg School for Communication. Professor of Family and Community Health in the School Nursing. Professor of Psychology in the School of Arts and Sciences. Professor of Health Care Management at the Wharton School of Business.

Professor, Department of Psychology. Professor of Business Administration. Professor of Medicine, University of Illinois at Urbana-Champaign, courtesy appointment 2012-2014, 2007-Present as Professor Emerita.

Martin Fishbein Professor of Communication (Annenberg School for Communication) and Professor of Psychology (School of Arts and Sciences), University of Pennsylvania, 2012-2014.

Assistant Professor to Associate Professor (2003) to R. David Thomas Professor of Psychology (2006), Department of Psychology (and Affiliate Professor of Marketing), University of Florida, 1997-2008.

## **CENTER AND VISITING APPOINTMENTS**

Faculty Affiliate, Penn in Latin America and the Caribbean (Global Initiatives), 2021-Present

Faculty Affiliate, Center for Latin American and Latinx Studies, 2021-Present

Research Associate, Population Study Center, 2021-Present

Senior Fellow, Leonard Davis Institute for Health Economics, University of Pennsylvania, 2014, 2021-Present.

Annenberg Public Policy Center, University of Pennsylvania, Visiting Scholar, 2018, 2019.

Affiliate, Trust Institute, University of Illinois, 2017-Present.

Affiliate, Illinois Informatics Institute, University of Illinois, 2016-Present.

Affiliate, Center for Caribbean and Latin American Studies, University of Illinois, 2016-Present.

Affiliate, Beckman Institute for Science and Technology, 2014-Present.

Fellow, Institute for Health Research and Policy, University of Illinois at Chicago, 2014-Present

Faculty Fellow, Warren Center for Network and Data Sciences, University of Pennsylvania, 2014.

Member, Developmental Center for AIDS Research, University of Illinois, 2011-Present.  
Member, University of Illinois Cancer Research Center, University of Illinois, 2011-Present.

Kellogg School of Business, Northwestern University, Visiting Professor during research leave at Illinois, 2011-12.

Director, Social Psychology Training Program, Department of Psychology, University of Florida, 2005-2007.

## **HONORS AND AWARDS**

2022 Harold Lasswell Fellow, American Academy of Political and Social Science.

Fellow of Society for the Psychological Study of Social Issues, Elected 2021.

Impact Award, College of Liberal Arts and Sciences, University of Illinois, 2021.

Commendation, Society for Improvement of Psychological Science, 2021.

Diener Award for Outstanding Mid-Career Contributions to Social Psychology from the Society for Personality and Social Psychology, 2020.

Avant Garde Award, National Institute of Drug Abuse, 2019. Supports individual scientists of exceptional creativity who propose high-impact, bold basic research that will open new areas of HIV/AIDS research and/or lead to new avenues for prevention and treatment of HIV/AIDS among people who use drugs.

Fellow of Society for Health Psychology, Elected 2020.

Faculty Associate, Center for Advanced Studies, University of Illinois, 2019.

Mid-Career Award for Outstanding Scientific Contribution, Attitudes & Social Influence Interest Group, Society for Personality and Social Psychology, 2018.

List of excellent teachers, University of Illinois, 2009, 2010, 2011, 2016, 2017, 2018, 2021.

Distinguished Fellow, Annenberg Public Policy Center, University of Pennsylvania, 2016.

Faculty Associate, Center for Advanced Studies, University of Illinois, 2011.

Fellow of Association of Psychological Science, Elected 2009.

Fellow of American Psychological Association, Elected 2009.

Fellow of Society for Personality and Social Psychology, Elected 2009.

University Faculty Recognition Honoree, University of Florida, 2007.

R. David Thomas Endowed Legislative Professor of Psychology, Awarded 2006 for duration of appointment as professor.

Scientist Development Award from the National Institute of Mental Health, 2005.  
Anderson Faculty Honoree, University of Florida, 2004.

Fellow, Society for Experimental Social Psychology, 2003.

Award from Provost Colburn, University of Florida, 2002.

Anderson Faculty Honoree, University of Florida, 2001.

Scientist Development Award from the National Institute of Mental Health, 1999.

Award from President Lombardi, University of Florida, 1999.

Tinker Foundation Field Research Award, 1997.

Dissertation Research Award from the American Psychological Association, 1996.

Outstanding-International-Student Fellowship, University of Illinois at Urbana-Champaign, 1996.

Scholarships from the National Council of Scientific Research (CONICET, Argentina), 1995-1997, 1992, 1990-1992, 1989.

## **EDITORIAL RESPONSIBILITIES**

**Editor in Chief:** *Psychological Bulletin*, 2014-2020

**Associate Editor:** *Behavioral Science and Policy* (Editor for Social Psychology: Susan Fiske; Journal Editor: Craig Fox), 2013-2020.

**Invited Editor:** *Personality and Social Psychology Bulletin, Proceedings National Academy of Science*

**Editor:** *Special issue of AIDS and Behavior. Modeling the Interplay of Individual, Interpersonal, and Structural Level Factors in HIV Diagnosis, Prevention and Treatment.*

**Editorial Boards:** *Journal of Experimental Psychology: General, 2011-2014*  
*Social Psychology and Personality Science, 2010-2015*  
*Personality and Social Psychology Bulletin, 2004-2008*  
*Psychological Bulletin, 2008-2013, 2019-Present*  
*Journal of Research Syntheses, 2008-2012*  
*Personality and Social Psychology Review, 2005-2014*  
*AIDS and Behavior, 2005-2006*  
*Basic and Applied Social Psychology, 2004-2006*  
*International Review of Public and Nonprofit Marketing, 2005-2006*  
*Journal of Consumer Psychology, 2004-2006*  
*Journal of Social Psychology, 1998-2006*  
*Journal of Public Policy and Marketing, 2002-2006*  
*Psychological Inquiry, 2002-2015*

## RESEARCH INTERESTS AND GROUPS

Attitudes and social cognition, self-regulation. Motivational processes in attitude and behavior change. Action goals and cognitive processes. Applications of social cognition to disease prevention programs.

### Director of Social Action Lab

The social action lab is the experimental core directed by Dr. Albarracín, in charge of testing theory and substantive ideas about persuasion, behavior change, and goals/motivation. The group has five Ph.D. candidates, two postdoctoral fellows, and twelve undergraduates.

### Director of Health, Social-Media, & Technology Group

The health and social media group includes psychologists, computer scientists, a linguist, statisticians, and public health scholars. This team comprises seven faculty members (three at Illinois, one at Albany, two at Emory), two postdocs, and five graduate students. It is led by Dr. Albarracín and has the objective of facilitating specific research projects and to facilitate collaborations and training in the area.

Coordinator of thegov.org, Grid for the Reduction of Vulnerability, a network of 90+ counties in 13 states, dedicated to promoting health in the area of drug use and COVID-19 and promoting vaccination.

## RESEARCH GRANTS

Penn Mental Health AIDS Research Center (PMHARC), University of Pennsylvania. *Assessing the Impact of COVID-19 Pandemic on HIV Epidemiology Among Individuals Who Inject Drugs in the United States* (Co-PI; PI: Bitu Fayaz-Farkhad). Costs: \$20,000. February 2021-February 2022.

Penn Center for AIDS Research (CFAR) and the Penn Mental Health AIDS Research Center (PMHARC), University of Pennsylvania. *Developing a machine learning method to increase HIV/HCV prevention and care and substance use treatment in people who inject drugs* (Co-PI; PI: Sally Chan). Costs \$31,000. February 2021-February 2022.

National Science Foundation (NSF 104359). *Conference on Bridging Disciplinary Divides for Behaviorally Modulated Mathematical Models in Human Epidemiology* (PIs: Timothy Reluga, Eli Fenichel, Dolores Albarracín). Total Costs: \$100,000. May 2021-May 2022.

National Science Foundation (NSF 2031972) RAPID: *Agenda Generality and Behavior in Social Network Interactions about COVID-19*. (PI: Dolores Albarracín). Total Costs: \$200,000. August 2020-August 2021.

National Institute of Allergies and Infectious Diseases (R01 AI147487). *Development and validation of regional models of HIV vulnerabilities and solutions* (MPIs: Dolores Albarracín & Sally Chan). Total Costs: \$2,493,185, July 2019-June 2023.

National Institutes of Drug Abuse (DP1 DA048570). *Digital, Community-Led, Social Action Initiative to Reduce Opioid Vulnerability and HIV/HCV in Rural Areas of the Midwest and Appalachia* (PI: Dolores Albarracín). Total Costs: \$3,901,354. April 2019-March 2024. (Avant Garde Award within the Pioneer Award Program)

National Institutes of Health (R01 MH114847). *Mining Social Media Messages for HIV Testing and Prevention Communication* (PI: Dolores Albarracín). Total Costs: \$2,911,036, September 2018-August 2023.

National Institutes of Health (R56 AI114501). *Online media and structural influences on new HIV/STI Cases in the US (2015-2017)* (PI: Dolores Albarracín). Total Costs: \$656,196, May 2015-2017.

National Institutes of Health (R01 MH094241). *Efficacy and Effectiveness of Multi-Behavior Interventions Relevant to HIV*. (PI: Dolores Albarracín). Total costs: \$2,567,581, April 2012-February 2019.

National Institutes of Health, *START CARE-Surveillance-assisted HIV testing and relinkage to care*. Co-Investigator. (PI: Baligh Yehia). (Direct costs: \$259,000, March 2014-2015.

*Development of an app for delivery of medication in Africa*. Co-Investigator. (PI Robert

Gross). Global Engagement Fund, University of Pennsylvania. Co-Investigator. Costs: \$40,000, January 2014-2015.

National Institutes of Health (P50 CA179546-01), *Tobacco Center on Regulatory Science: Tobacco Product Messaging in a Complex Communication Environment*. (Co-Chair of Training Program: Dolores Albarracín) (Year 2012), (PIs R. Hornik and C. Lerman), Total costs: \$18,700,000, August 2013-2018.

National Institutes of Health (R01 NR08325). *Selective Exposure in HIV Prevention*. (PI: Dolores Albarracín). Total costs: \$1,885,455, February 2009-February 2014.

National Institutes of Health (F31 MH086324). *Predicting Attention to HIV Prevention Information*. Mentor. (PI: Allison Earl), Direct costs: \$41,000, October 1, 2009-September 31, 2011.

Centers for Disease Control, *MSM statewide needs assessment and strategic plan*, Costs: \$82,000; Co-Investigator. (PI: Mildred Williamson), April 2009-April 2010.

National Institutes of Health (R13 MH080619). *Conference: A look at behavior change across individuals, families, and communities in the era of HIV*. (PI: Dolores Albarracín). (Co-Investigators: Ralph DiClemente, Alex Rothman, and Carlos del Rio), Total costs: \$113,000, May 2008-May 2009.

Scientist Development Award from the National Institute of Mental Health (K02 MH075616). *Attitudes and motivations in action: Applying behavior change theory to HIV prevention*, (PI: Dolores Albarracín). Total costs: 623,835; June 2005- June 2010.

National Institutes of Health (R01 NR08325). *Selective Exposure in HIV Prevention*. (PI: Dolores Albarracín). Total costs: \$3,145,974, August 2002-June 2008.

Scientist Development Award from the National Institute of Mental Health (K01 MH01861). *Change maintenance and decay in HIV prevention*. (PI: Dolores Albarracín). Total costs: \$634,578, August 1999-August 2004.

University of Florida Research Grant. *A model of persuasion and self-persuasion*. (PI: Dolores Albarracín). \$7,000, 1998.

National Institute of Mental Health (RO3 MH58073). *Predictors of success in condom use communications*. (PI: Dolores Albarracín). Total costs: \$138,609, 1997-2000.

## PUBLICATIONS

### AUTHORED BOOKS

1. Albarracín, D. (2021). *Action and Inaction in a Social World: Prediction and Change of Attitudes and Behavior*. Cambridge University Press.
2. Albarracín, D., Albarracín, J., Chan, S.M.P., & Jamieson, K.H. (2022). *Creating Conspiracy Beliefs: How Our Thoughts are Shaped*. Cambridge University Press.

### EDITED BOOKS

3. Albarracín, D., & Johnson, B. T. (2019). *Handbook of Attitudes; Basic Principles*. Second Edition. New York: Routledge.
4. Albarracín, D., & Johnson, B. T. (2019). *Handbook of Attitudes: Applications*. New York: Routledge.
5. Ajzen, I., Albarracín, D., & Hornik, R. (2007). *Prediction and change of health behavior: Applying the theory of reasoned action approach*. Mahwah, NJ: Lawrence Erlbaum.
6. Albarracín, D., Johnson, B. T., & Zanna, M. P. (2005). *Handbook of attitudes*. Mahwah, NJ: Lawrence Erlbaum.

### ARTICLES AND CHAPTERS

#### 2022 and In Press

1. Jung, A., Sunderrajan, A., ..., & Albarracín, D. (in press). Testing a Digitally Distributed Method to Recruit a Network of Community Organizations to Fight the Consequences of the Drug Epidemic: A Study in Thirteen American States. *Journal of Community Psychology*.
2. Dai, W., & Albarracín, D. (in press). It's time to do more research on the attitude behavior relation: A commentary on implicit attitude measures. *WIRE's Cognitive Science*.
3. Kuru, O., Chan, M-p.S., Hang, L., Stecula, D., Jamieson, K.H., & Albarracín, D. (in press). Religious Affiliation and Philosophical and Moral Beliefs about Vaccines: A Longitudinal Study. *Journal of Health Psychology*.
4. O'Brien, T., Grid for the Reduction of Regional Vulnerability, Feinberg, J., Gross, R., & Albarracín, D. (2022). Supportive environments during the substance use



disorder epidemic in the rural United States: Provider support for interventions and expectations of interactions with providers. *Social Science and Medicine*.

5. Karan, A. & Albarracín, D (in press). Resistance to persuasion. *Oxford Research Encyclopedia of Psychology*.

## 2021

6. Albarracín, D. & Dai, W. (2021). Priming effects on behavior and priming behavioral concepts: A commentary on Sherman and Rivers. *Psychological Inquiry*, 32, 1, 2021, 24-28.

7. Albarracín, D., Jung, H., Song, W., Tan, A., & Fishman, J. (2021). Rather than inducing psychological reactance, requiring vaccination strengthens intentions to vaccinate in us populations. *Scientific Reports*, 11, 20796.

8. Albarracín, D. & Jung, H. (2021). A research agenda for the post-COVID-19 world: Theory and research in social psychology. *Asian Journal of Social Psychology*, 24, 10-17. <https://doi.org/10.1111/ajsp.12469>

9. Barton, A.W., Reinhart, C.A. Campbell, C.C., Smith, D.C. & Albarracín, D. (2021). Opioid use at the transition to emerging adulthood: A latent class analysis of non-medical use of prescriptions opioids and heroin use. *Addictive Behaviors*, 114, 106767.

10. Chan, M-p. S., Morales, A., Zlotorzynska, M., Sullivan, P. & Sanchez, T., Zhai, C., & Albarracín, D. (2021). Estimating the influence of twitter on pre-exposure prophylaxis (PrEP) Use and HIV testing as a function of rates of men who have sex with men (MSM) in the United States. *AIDS*, 35, S101-S109. doi: 10.1097/QAD.0000000000002838

11. Durantini, M., Grid for the Reduction of Regional Vulnerability, & Albarracín, D. (2021). The associations of religious affiliation, religious service attendance, and religious leader norm with support for protective versus punitive drug policies: A look at the states affected by the rural opioid epidemic in the United States. *Journal of Rural Mental Health*, 45(3), 155–170. <https://doi.org/10.1037/rmh0000188>

12. Fayaz-Farkhad, B., Karan, A., & Albarracín, D. (2021). Longitudinal Pathways to Influenza Vaccination Vary with Socio-Structural Disadvantages. *Annals of Behavioral Medicine*, kaab087, <https://doi.org/10.1093/abm/kaab087>

13. Fayaz-Farkhad, B., Chan, S. M-P., Nazari, M., & Albarracín, D. (2021). State Health Policies and Interest in PrEP: Evidence from Google Trends. *AIDS Care*, 1-9, doi: 10.1080/09540121.2021.1934381

14. Fayaz-Farkhad, B., Holtgrave, D., & Albarracín, D. (2021). Insights on the implications of COVID-19 mitigation measures for mental health. *Economics and Human Biology*, 40, 100963. [10.1016/j.ehb.2020.100963](https://doi.org/10.1016/j.ehb.2020.100963)
15. Fayaz-Farkhad, B., Holtgrave, D., & Albarracín, D. (2021). Positive effect of the Affordable Care Act Medicaid expansions on HIV diagnoses and pre-exposure prophylaxis use. *American Journal of Preventive Medicine*, 60, 335-342.
16. Kuru, O., ..., & Albarracín, D. (2021). The effects of scientific messages and narratives about vaccination. *PLOS One*. 16(3):e0248328. doi: [10.1371/journal.pone.0248328](https://doi.org/10.1371/journal.pone.0248328).
17. O'Brien, T., Palmer, R., & Albarracín, D. (2021). Misplaced trust: When trust in science fosters belief in pseudoscience and the benefits of critical evaluation. *Journal of Experimental Social Psychology*, 96, 104184.
18. Sass, D., Li, B., Fayaz-Farkhad, B., Chan, S. M-P., & Albarracín, D. (2021). Are spatial models advantageous for predicting county-level HIV epidemiology across the United States? *Spatial and Spatio-temporal Epidemiology*, <https://doi.org/10.1016/j.sste.2021.100436>
19. Sunderrajan, A. & Albarracín, D. (2021). Are actions better than inactions? Positivity, outcome, and intentionality biases in judgments of action and inaction. *Journal of Experimental Social Psychology*, 94, 104105. <https://doi.org/10.1016/j.jesp.2021.104105>
20. Sunderrajan, A., & Albarracín, D. (2021). Naïve definitions of action and inaction: A study of free associations using natural language processing and top-down coding. *Psicothema*, 33, 7-15.
21. Sunderrajan, A., White, B., Durantini, M., Sanchez, F., Glasman, L., & Albarracín, D. (2021). Complex Solutions for a Complex Problem: A Meta-Analysis of the Efficacy of Multiple-Behavior Interventions on Change in Outcomes Related to HIV. *Health Psychology*. <https://doi.org/10.1037/hea0001088>
22. Vohs, K.,..., & Albarracín, D. (2021). A multi-site preregistered paradigmatic test of the ego depletion effect. *Psychological Science*. doi: [10.31234/osf.io/e497p](https://doi.org/10.31234/osf.io/e497p)
23. White, B.X., Jiang, D., & Albarracín, D. (2021). The limits of defaults: The influence of decision times on default effects. *Social Cognition*, 39, doi: [10.1521/soco.2021.39.5.543](https://doi.org/10.1521/soco.2021.39.5.543)

## 2020

24. Albarracín, D. (2020). Conspiracy beliefs: Knowledge, ego-defense, and social integration. In R. Greifeneder, M. Jaffé, E. J. Newman, & N. Schwarz (Eds.), *The*

*psychology of fake news: Accepting, sharing, and correcting misinformation*. London: Routledge.

25. Albarracín, D., Sunderrajan, A., McCulloch, K.C., & Jones, C.R. (2020). Mistaking an intention for a behavior: The case of enacting behavioral decisions versus simply intending to enact them. *Personality and Social Psychological Bulletin*. <https://doi.org/10.1177/0146167220929203> (Shared first authorship.)
26. Chan, M-P S., Jamieson, K.H., & Albarracín, D. (2020). Prospective associations of regional social media messages with attitudes and actual vaccination: A big data and survey study of the influenza vaccine in the United States. *Vaccine*, 38, 6236-6247.
27. Dai, W., Palmer, R., Sunderrajan, A., Durantini, M., Sánchez, F., Glasman, L. R., Chen, F., & Albarracín, D. (2020). More behavioral recommendations produce more change: A meta-analysis of efficacy of multi-behavior recommendations to reduce non-medical substance use. *Psychology of Addictive Behaviors*. [10.1037/adb0000586](https://doi.org/10.1037/adb0000586)
28. Gandhi, N., Morales, A., Chan, S.M-P., Albarracín, D. Zhai, C. (2020). Predicting Opioid Overdose Crude Rates with Text-Based Twitter Features (Student Abstract) *Proceedings of the AAAI Conference on Artificial Intelligence*, 34(10):13787-13788
29. Jamieson, K.H., & Albarracín, D. (2020). The relation between media consumption and misinformation at the outset of the SARS-CoV-2 pandemic in the US. *The Harvard Kennedy School Misinformation Review*, 1, DOI: <https://doi.org/10.37016/mr-2020-012>
30. Jung, H. & Albarracín, D. (2020). Concerns for others increase the likelihood of vaccination against Influenza and COVID-19 more in sparsely, rather than densely populated areas. *Proceedings of the National Academy of Sciences*, 118 (1) e2007538118; <https://doi.org/10.1073/pnas.2007538118>
31. Lewandowsky, S., Cook, J., Ecker, U. K. H., Albarracín, D., Amazeen, M. A., Kendeou, P., Lombardi, D., Newman, E. J., Pennycook, G., Porter, E. Rand, D. G., Rapp, D. N., Reifler, J., Roozenbeek, J., Schmid, P., Seifert, C. M., Sinatra, G. M., Swire-Thompson, B., van der Linden, S., Vraga, E. K., Wood, T. J., Zaragoza, M. S. (2020). *The Debunking Handbook 2020*. Available at <https://sks.to/db2020>. DOI:10.17910/b7.1182
32. Lu, H., 2018-2019 APPC ASK Group, Winneg, K., Jamieson, K.H., & Albarracín, D. (2020). Intentions to seek information about the influenza vaccine: The role of informational subjective norms, anticipated and experienced affect, and information insufficiency. *Risk Analysis*, 40(10), 2040-2056. doi:10.1111/risa.13459
33. Stecula, D., Kuru, O., Albarracín, D., & Jamieson, K.H. (2020). Policy views and negative beliefs about vaccines in the United States, 2019. *American Journal of Public Health*. DOI: [10.2105/ajph.2020.305828](https://doi.org/10.2105/ajph.2020.305828)

## 2019

34. Aczel, B., Szaszi, B., Sarafoglou, A., Kekecs, Z., Benjamin, D., Fisher, A., ... Wagenmakers, E. (2019). A Consensus-Based Transparency Checklist for Social and Behavioural Researchers. *Nature Human Behavior*, 4, 4-6. doi: 10.1038/s41562-019-0772-6
35. Aizen, I., Fishbein, M., Lohmann, S., Albarracín, D. (2019). The influence of attitudes on behaviors. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Basic Principles, Second Edition (197-255)*. New York: Routledge.
36. Albarracín, D., Sunderrajan, A., Dai, W., & White, B.X. (2019). The social creation of action and inaction. From concepts to goals to behaviors. In Olson, J. (Ed.), *Advances in Experimental Social Psychology (223-271)*. Academic Press. <https://doi.org/10.1016/bs.aesp.2019.04.001>
37. Albarracín, D., Sunderrajan, A., Lohmann, S., Chan, M.C., & Jiang, D. (2019). The psychology of attitudes and persuasion. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Basic Principles, Second Edition (3-44)*. New York: Routledge.
38. Chan, M. S., Morales, A., Farhadloo, M., Palmer, R. P., & Albarracín, D. (2019). Harvesting and harnessing social media data for psychological research. In H. Blanton, J. M. LaCroix & G. D. Webster (Eds.), *Social Psychological Research Methods: Social Psychological Measurement*. New York: Routledge.
39. Chang, L., Huang, H.Y., Albarracín, D., & Bashir, M. (2019). Who shares what with whom? information sharing preferences in the online and offline worlds. *Advances in Human Factors in Cybersecurity*. DOI:10.1007/978-3-319-94782-2-15.
40. Jiang, D. & Albarracín, D. (2019). Acting by a deadline: The interplay between deadline distance and movement induced goals. *Journal of Experimental and Social Psychology*, 47, 300-311. doi.org/10.1016/j.jesp.2019.103852
41. Lohmann, S., Jones, C.R., & Albarracín, D. (2019). The modulating role of self-posed questions in repeated choice: Integral and incidental questions can increase or decrease behavioral rigidity. *Journal of Experimental and Social Psychology*, 85, 103840. doi:10.1016/j.jesp.2019.103840
42. White, B.X., Chan, S., Repetto, A., &, Gratale, S., Cappella, J., & Albarracín, D. (2019). The role of attitudes in the use of alcohol, tobacco, and cannabis. Albarracín, D., & Johnson, B.T. (Eds.), *Handbook of Attitudes: Applications, Second Edition (31-66)*. New York: Routledge.

## 2018

43. Albarracín, D., Romer, D., Jones, C. R., Jamieson, K. H., & Jamieson, P.E., (2018). Misleading claims about tobacco products in YouTube videos: Effects of misinformation on unhealthy attitudes. *Journal of Medical Internet Research*, 20. doi:10.2196/jmir.9959
44. Albarracín, D., Sunderrajan, A., Dai, W. (2018). Action, inaction, and actionability: Definitions and implications for communications and interventions to change behaviors. In R. A. Bevins & D. Hope (Eds.), *Change and maintaining change. Nebraska Symposium on Motivation (75-99)*. Springer.
45. Albarracín, D., Wang, W., & McCulloch, K.C. (2018). Action dominance: The performance effects of multiple action goals and the benefits of an inaction focus. *Personality and Social Psychology Bulletin*, 14, 231-241.
46. Albarracín, D., Cuijpers, P., Eastwick, P., Johnson, B.T., Sinatra, G., & Verhaeghen, P. (2018). Editorial. *Psychological Bulletin*, 144, 223-226.
47. Bae, R. E., Maloney, E. K., Albarracín, D., & Cappella, J. N. (2018). Does interest in smoking affect youth selection of pro-smoking videos? A selective-exposure experiment. *Nicotine & Tobacco Research*, <https://doi.org/10.1093/ntr/nty037>
48. Chan, M-P S, ..., & Albarracín, D. (2018). Sources affecting knowledge and behavior responses to the Zika virus in U.S. Households with current pregnancy, intended pregnancy, and a high Probability of unintended pregnancy. *Journal of Public Health*, 40, DOI: [10.1093/pubmed/fdy085](https://doi.org/10.1093/pubmed/fdy085)
49. Chan, M-P S., Farhadloo, M., Winneg, K., & Albarracín, D. (2018). Associations of topics of discussion on Twitter with survey measures of attitudes, knowledge and behaviors related to Zika: A study in the United States. *Journal of Medical Internet Research, Public Health Surveillance*, 4.
50. Chan, M. S., ... & Albarracín, D. (2018). An online risk index for the cross-sectional prediction of new HIV, Chlamydia, and Gonorrhea diagnoses across US Counties and across years. *AIDS and Behavior*, 22, 2322-2333. doi: 10.1007/s10461-018-2046-0.
51. Chan, M. S., Hawkins, L., Winneg, K., Fardhaloo, M., Jamieson, K. H., & Albarracín, D. (2018). Legacy and social media respectively influence risk perceptions and protective behaviors during emerging health threats: A multi-wave analysis of communications on zika virus cases. *Social Science & Medicine*, 212-50-59. <https://doi.org/10.1016/j.socscimed.2018.07.007>
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## 2004

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### 2003

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### 2002 and Earlier

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189. Albarracín, D. (1991). Social support in child abuse [*Apoyo social en el maltrato de niños*]. *Actas de la Facultad de Humanidades, Universidad de Buenos Aires*, 1-30.
190. Albarracín, M., Berjman, M., & Albarracín, D. (1990). Destructive processes of exclusion in divorce [*Proceso destructivo de exclusión en el divorcio*]. *Anuario de Investigaciones de la Facultad de Psicología, Universidad de Buenos Aires*, 1, 103-108. [Reprinted in *La Ley*, 104, 11-15.]

### INVITED TALKS

Society for the Psychological Study of Social Issues, Keynote, June 2022  
 Society for the Science of Motivation, Keynote, May 2022  
 SPSP Preconference in Intergroup Relationships, February 2022  
 SPSP Preconference in Attitudes and Social Influence, February 2022  
 Population Sciences Center, University of Pennsylvania, April 2022  
 The John Morgan Visiting Professor of Medicine Distinguished Speaker Series, Perelman School of Medicine, University of Pennsylvania, April 2022  
 Annenberg Public Policy Center Books of Note Series, February 2022  
 Wayne State University, November 2022  
 Yale University, November 2022  
 Panamerican Congress of Social Psychology, Keynote, September 2021  
 American Psychological Association, Main Stage, August 2021  
 Cambridge University, May 2021  
 University of California San Francisco, May 2021  
 Clinical Psychological Science Meeting, Association for Psychological Science, May 2021  
 Association for Psychological Science, May 2021  
 Honors Program, Illinois, April 2021  
 University of Illinois Research Park, April 2021  
 CRAWG, Illinois, January 2021  
 Mid-South Psychology Conference, Keynote, March 2021  
 National Big Data Health Science Conference, November 2021  
 Frontiers in Data Analysis Series, School of Public Health, University at Albany, Keynote, November 2020  
 Annenberg School of Communication, University of Pennsylvania, October 2020  
 School of Nursing, University of Pennsylvania, October 2020  
 ARCHES Innovation Conference, University of Illinois, October 2020  
 American Psychological Association, Chicago, August 2019  
 University of Basel, Switzerland, December 2019  
 Questrom School of Business, Boston University, January 2018  
 Reproducibility Conference. University of Chicago, October 2018  
 Meeting of the International Association for Applied Psychology, July 2018

Meeting of the Australo-Asian Psychological Society, Keynote, April 2018  
 National Academy of Sciences, Framework Building for Intelligence Community, April 2018  
 Meeting of the Midwestern Psychological Society, April 2017  
 Meeting of the Society for Experimental Social Psychology, October 2017  
 Nebraska Symposium on Motivation, April 2017  
 Psychological Association, April 2017  
 Annenberg Public Policy Center, University of Pennsylvania, March 2017  
 Department of Psychology, Northwestern University, March 2017  
 Center for AIDS Research. Medical College of Wisconsin, December 2016  
 University of Notre Dame, November 2016  
 Annenberg Public Policy Center, October 2016  
 Center for Health, Intervention, and Prevention. University of Connecticut, April 2016  
 University of Michigan, March 2016  
 Social Psychology Brownbag, Northwestern University, February 2016  
 Attitudes and Social Influence Preconference, January 2016  
 Leveraging Big Data, National Institutes of Health, July 2015  
 Martin Fishbein Symposium. AIDS Impact, July 2015  
 Social Psychology Series, University of Zurich, March 2015  
 Social Psychology Series, University of Southern California, February 2015  
 Social Psychology Series, Brown University, May 2014  
 CFAR, School of Medicine, University of Pennsylvania, April 2014  
 Developmental CFAR, School of Medicine, University of Illinois at Chicago, February 2014  
 Behavioral Group within CFAR, School of Medicine, University of Pennsylvania, February 2014  
 Tokyo University, March 2014  
 Annenberg Public Policy Center, University of Pennsylvania 2014  
 Dutch Social Psychology Conference, Keynote, December 2013  
 Social Psychology Series, New York University, November 2013  
 Center for Positive Psychology, University of Pennsylvania, November 2012  
 Institute for Social Research, University of Michigan, October 2012  
 Annenberg School of Communication, University of Pennsylvania, January 2012  
 Social Psychology Colloquium, Northwestern University, January 2012  
 HIV-Prevention Conference, Madrid, Spain, June 2011  
 Social Psychology Colloquium, Department of Psychology, Loyola University, September 2011  
 Martin Fishbein Colloquium, Annenberg School of Communication, University of Pennsylvania, February 2010  
 Social Psychology Colloquium, Department of Psychology, Northwestern University, October 2010  
 Colombian Conference of Psychology, Ibaguè, Colombia, Keynote, 2010  
 NIMH AIDS Speaker Series, Bethesda, MD, June 2009  
 Business School, University of Chicago, April 2009  
 AIDS Impact, Gaborone, Botswana, July 2009  
 NIH Office of AIDS Meeting, Bethesda, MD, September 2009

Kellogg Meta-Cognition Conference, Chicago, IL, May 2008  
 Meeting of the European Society for Health Psychology, Bath, UK, September 2008  
 Meeting of the Midwestern Psychological Association, Chicago, IL, May 2008  
 Department of Psychology, University of Northern Iowa, October 2008  
 University of Northern Iowa, October 2008  
 Annenberg School of Communication, University of Pennsylvania, March 2007  
 Marketing Department, University of Pennsylvania, March 2007  
 Department of Psychology, University of Southern California, January 2007  
 Cognitive Psychology Seminar, Department of Psychology, University of Florida,  
 January 2007  
 Meeting of Innovative Theories and Cancer Prevention, National Cancer Institute,  
 Bethesda, MD, September 2007  
 Meeting of the European Health Psychology Society, Maastricht, August 2006  
 Meeting of the Mexican Society for Social Psychology, Mexico, October 2006  
 Meeting of the Midwestern Psychological Association, Chicago, IL, May 2006  
 Annenberg School of Communication, University of Pennsylvania, Philadelphia, PA,  
 March 2006  
 Department of Psychology, University of Illinois, December 2006  
 Marketing Department, University of Florida, December 2006  
 Center for AIDS Prevention, Medical College of Wisconsin, May 2006  
 TRIP 'Taking Research into Prevention' Series, Center for Diseases Control, May 2006  
 'Landscapes of the Mind' Series, Montana State University, April 2006  
 Psychology Colloquium, Montana State University, April 2006  
 Social Psychology Colloquium, University of South Florida, February 2006  
 Social Psychology Colloquium, University of Illinois, September 2005  
 Marketing Workshop, Marketing Department, University of Pennsylvania, February 2005  
 HIV Board Conference, Department of Health, State of Florida, February 2005  
 Health Communication Conference, Lexington, April 2004  
 Center for Health and HIV Prevention, University of Connecticut, December 2004  
 Marketing Workshop, Marketing Department, Northwestern University, May 2004  
 Psychology Colloquium, Department of Psychology, Northwestern University, February  
 2004  
 Social Psychology Colloquium, Department of Psychology, Ohio State University,  
 October 2003  
 Group of Attitudes and Persuasion, Department of Psychology, Ohio State University,  
 October 2003  
 Marketing Department, University of Florida, January, 2003  
 Attitudes Preconference, Meeting of the Society of Social and Personality Psychology,  
 Los Angeles, California, February 2003  
 Department of Psychology, University of Massachusetts, October 2002  
 Department of Psychology, University of Connecticut, May 2002  
 Marketing Department, University of Florida, April, 2002  
 Department of Psychology,  
 Universidad Autónoma de Madrid, Spain, March, 2002  
 Department of Psychology, University of Maryland, December, 2001  
 Marketing Department, University of Florida, March, 2001  
 Meeting of the Interamerican Society of Psychology, Santiago, Chile, July 2001

Meeting of Midwestern Psychological Association, Chicago, IL, May 2001  
 Meeting of Society of Southeastern Social Psychology, Macon, GA, November 2000  
 Meeting of the New England Social Psychological Association, Storrs, CO, October 2000.  
 Meeting of the Interamerican Society of Psychology, Caracas, Venezuela, July 1999.  
 Workshop on meta-analysis, National Institutes of Mental Health, Bethesda, MA, April 1999.  
 Department of Psychology, State University of New York at Stony-Brook, February, 1999.  
 Marketing Department, University of Florida, March, 1998.  
 Department of Psychology, State University of New York at Albany, December, 1997.  
 Department of Psychology, University of Florida, January, 1997.  
 Department of Psychology, State University of New York at Buffalo, February, 1997.  
 Department of Psychology, Loyola University at Chicago. January, 1997.  
 Latin American Studies Colloquium, University of Illinois, February, 1996.

## **PRESENTATIONS AND CONFERENCE PAPERS**

Dai., W., ..., & Albarracín, D. (April, 2022). Meta-Analysis of the Effects of Behavioral and Nonbehavioral Primes. Paper presented at the Midwest Psychological Association annual conference, Chicago, Illinois.

Jung, H., & Albarracín, D. (June, 2021). Concerns for others increase the likelihood of vaccination more in sparsely rather than densely populated areas. *2021 Association for Psychological Science Virtual Convention*.

Guan, H. (February, 2021). *What If Experts Become Untrustworthy? Examining the Relationship Between Communication Source Expertise and Trustworthiness on the Influence on Perceived Message Persuasiveness*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Francisco, CA.

Karan, A., Tan, J., & Albarracín, D. (April, 2020) *Everyday experiences are predicted by mental and physical mindsets*. Poster presented at the Midwest Psychological Association annual conference, Chicago, Illinois.

Karan, A., APPC 2018-2019 ASK Group, & Albarracín, D. (2020, February). *Longitudinal pathways to flu vaccination as a function of social disadvantages*. Flash talk at the annual Social, Personality, and Health Preconference, New Orleans, Louisiana.

White, B.X., Lohmann, S., Zuo, Z., Chan, M. P. S., Morales, A., Li, B., Zhai, C., Albarracín, D. (2019, October). *Indicators of HIV/STI message success on social media*. Poster presented at JUMP Applied Research for Community Health through Engineering and Simulation Conference. Champaign, Illinois.

- Lohmann, S., & Albarracín, D. (2019, February). *Beliefs about incremental and radical change: Predicting and changing the time course of behavior*. Poster session presented at the 20<sup>th</sup> meeting of the Society for Personality and Social Psychology Preconference: Motivation Science, Portland, OR.
- Lohmann, S., & Albarracín, D. (2019, February). *Beliefs about incremental and radical change: Predicting and changing the time course of behavior*. Poster session presented at the 1<sup>st</sup> SPSP Preconference for Motivation Science, Portland, OR.
- Dai, W., & Albarracín, D. (2019, February). *Benefits of general inaction norms*. Poster presented at the 2019 Annual Convention of the Society for Personality and Social Psychology, Portland, OR, 2019.
- White, B.X., & Albarracín, D. (2019, February). Are Social Disparities Addressed by HIV Interventions? A Meta-Analytic Assessment. *Annual SPSP Meeting. Portland, Oregon*.
- White, B.X., & Albarracín, D. (2019, February). Effects of Action and Inaction Recommendations in Multiple Behavior HIV Interventions: A Meta-analysis. *SPSP Health Pre-Conference. Portland, Oregon*
- White, B.X., Lohmann, S., Zuo, Z., Chan, M. P. S., Morales, A., Li, B., Zhai, C., Albarracín, D. (2018, April). Improving HIV/STI Message Spread on Social Media. *Annual MPA Meeting. Chicago, Illinois*.
- Dai, W., Palmer, R., Sunderrajan, A., Durantini, M., Sánchez, F., Glasman, L., & Albarracín, D. (2018, April). *The efficacy of integrated interventions in treating substance use: meta-analysis*. Paper presented at the Ninetieth Annual Meeting of Midwestern Psychological Association, Chicago, IL, 2018.
- White, B.X., Sunderrajan, A., Albarracín, D. (2018, March). Effects of Social Disparity on Efficacy of Multiple Behavior Interventions for HIV-related Outcomes. *Illinois Summit on Diversity in Psychological Science. Champaign, Illinois*.
- Lohmann, S., Chan, M.-p. S., Morales, A., Zhai, C., Ungar, L., Holtgrave, D. R., Albarracín, D. (2018, April). *Using Twitter to predict STIs: A US-wide online risk index*. Paper presented at the 90<sup>th</sup> meeting of the Midwestern Psychological Association, Chicago, IL.
- Lohmann, S. Mekawi, Y., Hughes, C. Sunderrajan, A., Tenshe, C., Balasubramaniyan, A., & Albarracín, D. (2017, April). *Executive control, repetitive negative thinking, and depression and anxiety: A meta-Analysis*. Paper Presented at the Meeting of the Midwestern Psychological Association, Chicago, IL.
- Sanders, E., McDonald, J., Textor, C., Palmer, R., Dai, W., Weingarten, E., & Albarracín, D. (2017, January). *Can Ideas Activate Behavior? A meta-analysis of the effects*



- of a variety of conceptual priming objects and strategies on behavioral outcomes.* Paper Presented at the Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Chan, M.P.S., Lohmann, S., & Albarracín, D. (2017, January). *STI Prediction from tweets: A multi-year, open-dictionary approach.* Paper Presented at the Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Lohmann, S. Mekawi, Y., Hughes, C. Sunderrajan, A., Tenshe, C., Balasubramanian, A., & Albarracín, D. (2017, January). *Executive control, repetitive negative thinking, and depression and anxiety: A meta-Analysis.* Paper Presented at the Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Lohmann, S., & Albarracín, D. (2017, January). *The experience of intentions: A phenomenological view.* Paper Presented at the Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Bae, R. E., Maloney, E. K., Albarracín, D., & Cappella, J. N. (2017, May). *Does interest in smoking affect selection of pro-smoking videos? A selective exposure experiment.* Paper to be presented at the International Communication Association 2017 conference, San Diego, CA.
- Lohmann, S., Chan, M.-p. S., Zhai, C., Liu, Y., Ungar, L. H., Schwartz, H. A., & Albarracín, D. (2016, October). Which HIV-risk-related words can predict new HIV diagnoses in the state of Florida? Paper presented at the Meeting of the American Public Health Association, Denver, CO.
- Chan, M. S., Lourentzou, I., Morale, A., Zhai, C., & Albarracín, D. (2016, October). What are the differences in HIV-related social communications in counties with low (vs. high) socio-economic status in the United States? A thematic analysis of Twitter data. Paper presented at the Meeting of the American Public Health Association, Denver, CO.
- Jones, C. R., Chan, S., & Albarracín, D. (2016, May). *The continued influence of corrected or retracted misinformation: A meta-analysis.* Meeting of the Midwestern Psychological Association, Chicago IL.
- Lohmann, S., Jones, C., & Albarracín, D. (2016, January). *The role of implicit self-talk in habitual action.* Data blitz presented at the 17th meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Albarracín, D., Hepler, J., Clark, J., Jones, A., Weingarten, E., & Chen, Q. (2016, January). *Subtle events: A meta-analysis of the behavioral upshot of priming Using linguistic and sensorial cues.* Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

- Lohmann, S., Lu, X., & Albarracín, D. (2015, May). *Phenomenology and levels of experience: Capturing people's experience of intentions and emotions*. Poster session presented at the meeting of the Midwestern Psychological Association, Chicago, IL
- Hughes, C., McDonald, P., & Albarracín, D. (2015, May). *Recall of behavioral health recommendations: Optimal number of prescribed behaviors for behavior change*. Midwestern Psychological Association (MPA) Annual Meeting in Chicago, IL.
- Weingarten, E., Chen, Q., McAdams, M., Yi, J., Hepler, J., & Albarracín, D. (2015, May). *A meta-analysis of the behavioral effects of incidental word priming*. Paper presented at the annual meeting of the Association for Psychological Science.
- Hepler, J., Clark, J., Jones, A. E., Weingarten, E., Albarracín, D., & Chen, Q. (2015, May). *Are behavioral priming effects moderated by prime type? A meta-analytic investigation*. Paper presented at the annual meeting of the Association for Psychological Science, New York, NY.
- Liu, J., Zhao, S., Chen, X., Falk, E., & Albarracín, D. (2015 May). Peer influence on adolescent smoking initiation and progression: A meta-analysis. Paper presented at 2015 ICA, San Juan, Puerto Rico.
- Albarracín, D., Weingarten, E., Chen, Q., McAdams, M., & Yi, J. (2014). *Meta-analysis of behavioral effects of primes to incidentally induce goals*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Columbus, OH.
- Hepler, J., Weingarten, E., Chen, Q., McAdams, M., Yi, J., & Albarracín, D. (2014). *Publication bias in incidental goal priming effects?* Paper presented at the annual meeting of the Society for Experimental Social Psychology, Columbus, OH.
- Basáñez, T., Warren, M., Crano, W. D., & Albarracín, D. (2014). *Cross-cultural comparison of trust in new relationships and implications for risk regulation Theory*. Poster presented at the Society for Personality and Social Psychology Conference, Austin, TX.
- Albarracín, D. & Ireland, M. (2014, May). *A friend to myself: Adopting a friend's perspective in proactive self-talk anticipates positive emotions and strengthens intended self-control*. Meeting of the Association of Psychological Science, San Francisco, CA.
- Albarracín, D. (2014, May). *Dimensions underlying the influence of psychological theory on policy: The case of social psychology and changing behavior*. Meeting of the Association of Psychological Science, San Francisco, CA.

- Ireland, M., & Albarracín, D. (2014, May). *Linguistic indicators of protective and risky communities: Predicting HIV outbreaks through Twitter*. Meeting of the Association of Psychological Science, San Francisco, CA.
- Chen, Q, Ireland, M, & Albarracín, D. (2014, April). *Predicting county-level HIV rates through automatic Twitter Analysis*. Poster presented at the 35th Annual Meeting and Scientific Sessions of Society of Behavioral Medicine, Philadelphia, PA.
- Earl, A., Crause, C., Vaid, A., Briskin, J., Sklepinski, S. M., & Albarracín, D. (2014, April). *Racial gaps in attention to health information*. Symposium presentation at the International Consortium of Cultural Neuroscience, Ann Arbor, MI.
- Earl, A., Jones, C.R.M., Hall, M.P., & Albarracín, D. (2014, May). *Goals alleviate biased processing with consonant and dissonant arguments*. Poster presented at the Association for Psychological Science, San Francisco.
- Hall, M.P., Earl, A., Jones, C.R.M. & Albarracín, D. (2014, February). *Motivated message processing with consonant and dissonant arguments*. Symposium presentation at the Attitudes Preconference of the meeting of the Society for Personality and Social Psychology, Austin, TX.
- Jones, C.R.M. & Albarracín, D. (2014, February). Illusory behavior: A Memory error exacerbated by spoken self-talk. Symposium presentation at the meeting of the Society for Personality and Social Psychology, Austin, TX.
- Liu, J., Jones, C., Wilson, K., Durantini, M. R., Livingood, W., & Albarracín, D. (2014, February). *Motivational barriers to retention of at-risk young adults in HIV-prevention interventions: perceived pressure and efficacy*. Paper to be presented at the International Communication Association 2014 conference, Seattle, WA.
- Wilson, K., Senay, I., Durantini, M., Sanchez, F., Hennessy, M., Spring, B., & Albarracín, D. (2014, February). *Do more lifestyle recommendations equal healthier outcomes? A meta-analysis of theoretical assumptions underlying the effectiveness of interventions promoting multiple behavior change*. Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), Austin, TX.
- Hepler, J., & Albarracín, D. (2013, May). *Positive people prioritize positive information: Dispositional attitudes predict affective processing-order*. Poster presented at the 25th annual meeting of the Association for Psychological Science, Washington, D.C.
- Hepler, J., & Albarracín, D. (2013, May). *Positive people prioritize positive information: Dispositional attitudes predict affective processing-order*. Symposium presentation at the 85th annual meeting of the Midwestern Psychological Association, Chicago, IL.

- Earl, A., & Albarracín, D. (2013, January). *Selective attention to stigmatizing health information among disenfranchised groups*. Poster presented at the Society for Personality and Social Psychology, New Orleans.
- Hepler, J., & Albarracín, D. (2013, January). *Positive people prioritize positive information: Dispositional attitudes predict processing-order for positive versus negative information*. Poster presented at the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Jones, C. R. & Albarracín, D. (2013, January) *Did I do that? Memory for Enacted and Intended Behaviors*. *Society for Personality and Social Psychology*. New Orleans, LA.
- Tan, J. J. X., Jones, C. R., & Albarracín, D. (2013, January). *Influencing perceptions of mental vs. physical experiences*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, Louisiana
- Tannenbaum, M. & Albarracín, D. (2013, January). *Do 'scare tactics' work? A meta-analytic examination of fear appeal theories*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.  
\* Finalist for the SPSP Student Poster Award.
- Wilson, K., Durantini, M.R., Albarracín, J., Crause, C., & Albarracín, D. *It seems possible to reduce cultural and psychological barriers to Latino enrollment in HIV-prevention counseling: Initial data on an enrollment meta-intervention* (2013, January). Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Wilson, K., Durantini, M.R., Albarracín, J., Crause, C., & Albarracín, D. *It seems possible to reduce cultural and psychological barriers to Latino enrollment in HIV-prevention counseling: Initial data on an enrollment meta-intervention* (2013, January). Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), New Orleans, LA.
- Jung, K., Viswanathan, M., Wyer, R. S., & Albarracín, D. (2012, October). *Effects of Timing of Purchase and Perceived Proximity of Climate Change on Green Product Purchase*. Annual Conference of the Association for Consumer Research, Vancouver, BC, Canada. (Competitive Paper Session)
- Jung, K., Albarracín, D. & Viswanathan, M. (2012, October). *General to Specific vs. Specific to General: Spillover vs. Licensing Effect of Overpredicting General vs. Specific Green Behavior in the Future on Immediate Member vs. Non-member Behaviors*. Annual Conference of the Association for Consumer Research, Vancouver, BC, Canada. (Poster Session)

- Wilson, K., LeRoy, A., Albarracín, D., Durantini, M., & Livingood, W. (2012, December). *Increasing the public health impact of HIV-prevention counseling programs: Preliminary findings for meta-intervention videos on retention*. Poster presented at the Science of Eliminating Health Disparities Summit, National Harbor, MD.
- Prater, K.A., Wilson, K., Albarracín, D., Durantini, M., & Livingood, W. (2012, August). *Increasing the effectiveness of multi-session HIV-prevention counseling programs: Preliminary findings from a retention meta-intervention*. Poster presented at the annual meeting of the American Psychological Association (APA), Orlando, FL.
- Earl, A., & Albarracín, D. (2012, May). *Predicting the time-course of attention to health information for high-risk audiences*. Symposium presentation at the meeting of the Midwestern Psychological Association, Chicago (May).
- Hepler, J., & Albarracín, D. (2012, May). Attitudes without objects: Evidence for a dispositional attitude. Symposium presentation for the Society for the Study of Motivation preconference at the 24th annual meeting of the Association for Psychological Science.
- Jones, C. R. & Albarracín, D. (2012, May). *Memory for enacted and intended behaviors*. Midwestern Psychological Association. Chicago, IL.
- Tannenbaum, M. & Albarracín, D. (2012, May). *Do 'scare tactics' work? A meta-analytic test of fear appeal theories*. Invited panelist/speaker at the Princeton Graduate Conference in Psychology and Policymaking, Princeton, NJ.
- Tannenbaum, M. & Albarracín, D. (2012, May). *Power and goals to be active vs. inactive*. Symposium talk at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Tannenbaum, M. & Albarracín, D. (2012, May). *Power and goals to be active vs. inactive*. Poster presented at the annual meeting of the Association for Psychological Science, Chicago, IL.
- Earl, A., & Albarracín, D. (2012, February). *Predicting the time-course of attention to health information for high-risk audiences*. Poster presented at the Society for Personality and Social Psychology, San Diego.
- Hepler, J. & Albarracín, D. (2012, January). *Attitudes without objects: Evidence for a dispositional attitude, its measurement, and its consequences*. Poster presented at the 13th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

- Tannenbaum, M. & Albarracín, D. (2012, January). *A meta-analytic review of the effects of fear on persuasion and behavioral change*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Wilson, K & Albarracín, D. (2012, January). *Barriers to accessing HIV-prevention: Higher alcohol use and more sex partners predict decreased exposure to HIV-prevention counseling*. Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Diego, CA.
- Zell, E., Warrimer, A. B., & Albarracín, D. (2012, January). *Splitting of the mind: When the You I talk to is me*. Poster presented at the annual meeting of the Society for Personality and Social Psychology. San Diego, CA.
- Zell, E., Su, R., & Albarracín, D. (2011, November). *Cultural differences in attitudes toward action*. Symposium paper presented at the annual meeting of the Society for Southeastern Social Psychologists. Johnson City, TN.
- Hepler, J. (2011, March). *Attitudes without objects*. Colloquium presentation at the Social-Personality-Organizational Psychology lecture series at the University of Illinois at Urbana-Champaign, Champaign, IL.
- Wilson, K. A (2011, February). *Diary Study of Social Anxiety, Interpersonal Interactions and Health Risk Behavior in College Students*. Poster presented at the annual meeting of the Society for Personality and Social Psychology (SPSP), San Antonio, TX.
- Earl, A., & Albarracín, D. (2011, January). *The impression motive and experience of shame*. Poster presented at the Society for Personality and Social Psychology, San Antonio, TX.
- Hepler J., Wang, W., & Albarracín, D. (2011, January). *Motivating Exercise: The Interactive Effect of General Action Goals and Past Behavior on Physical Activity*. Poster presented at the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Tannenbaum, M. & Albarracín, D. (2011, January). *The effects of grammatical structure and feelings of power on risk behavior prevention*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Hart, W., & Albarracín, D. (2009, February). *What I was doing vs. what I did: Verb aspect influences memory and future actions*. Paper presented at the Meeting of the Meeting of the Society for Social and Personality Psychology, Tampa.
- Bussing, R., Koro-Ljungberg, M., Garvan, C.W., Noguchi, K., & Albarracín, D. (2008, November). *Evidence-based Practices and Clinical Practice Evidence: Bridging the Gap*. American Association of Children and Adolescent Psychiatry of the Annual Meeting, Chicago.

- Li, H., & Albarracín, D. (2008, February). *The role of Christian and Buddhist beliefs in general action and inaction goals*. Poster to be presented in the 8th Annual meeting of Society for Personality and Social Psychology, Albuquerque, NM (February).
- Noguchi, K., Albarracín, D., & Handley, I. M. (2008, February). *Political participation for the sake of being active: The archival and experimental studies of action tendencies*. Poster presented at the 9th annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Albarracín, D. (2007, October). *The social regulation of action and inaction*. Paper presented at the meeting of the Person Memory Interest Group, Zion, IL.
- Hart, W., & Albarracín, D. (2007, May). *The cognitive and motivational underpinnings of selective exposure*. Paper presented at the meeting of the Person Memory Interest Group, Chicago.
- Earl, A., Albarracín, D., Hart, W., & Handley, I. M. (2007, May). *Effects of action and inaction goals on prevention/promotion goals*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Li, H., Albarracín, D., Wright, P., Brown, R. D., & Liu, Y. (2007, May). *Evaluation proceduralization and its neutral correlates*. Paper presented at the Meeting of the Midwestern Psychological Association, Chicago.
- Wei, W., Li, H., & Albarracín, D. (2007, January). *Cultural variations in the effects of action/inaction goals: A comparison between Eastern vs. Western cultures*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis.
- Noguchi, K., Albarracín, D., & Fischler, I. (2007, January). *Implicit pragmatics: The effects of incidental word order on cooperative behavior*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis.
- McCulloch, K., & Albarracín, D. (2006, January). *Wait for it! The differential sensitivity of a general action goal to subordinate goal trajectories*. Meeting of the Society for Personality and Social Psychology, Palm Springs.
- Li, H., Albarracín, D., Wright, P., Brown, R. D., & Liu, Y. (2007, January). *Evaluation proceduralization and its neutral correlates*. Poster to be presented at the Annual meeting of the Society for Personality and Social Psychology, Memphis (January).
- Kumkale, G.T., & Albarracín, D. (2007, January). *Attitude construction and the sleeper effect*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis.

- Hart, W., & Albarracín, D. (2007, January). *The person situation interaction in achievement goal activation*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis.
- Earl, A., Albarracín, D., Durantini, M.R., Gunnoe, J.B., Leeper, J., & Levitt, J.H. (2007, January). *Selective exposure to health promotion interventions: An unobtrusive observation of participation in HIV prevention programs*. Poster presented at the meeting of the Society for Personality and Social Psychology, Memphis.
- Damnjanovich, S., Hart, W., Albarracín, D., & Fischler, I. (2006, October). *Effects of an implicit achievement priming, achievement motivation, and goal delay of EEG: Activity and performance in a problem-solving task*. Society for Psychophysiological Research, Vancouver.
- Wright, P., Li, H, Liu, Y., & Albarracín, D. (2006, July). *The effects of training on evaluative judgments: A look at evaluative procedural learning*. Presented at the Annual Meeting of the Organization for Human Brain Mapping, Florence, Italy.
- Albarracín, D. (2006, October). *General action and inaction goals at the international, cultural, and neuro-functional levels*. Meeting of the Society for Experimental Social Psychology, Philadelphia.
- Albarracín, D. (2006, October). *Translational research requires more than a dictionary: explicit and implicit expectations on the part of institutes and panels*. Meeting of the Society for Experimental Social Psychology, Philadelphia.
- McCulloch, K., Noguchi, K., & Albarracín, D. (2006, September). *Flip-flopping of general action and inaction states: A study on the mental representation of action and inaction goals*. Presented at the Meeting of the Association for Consumer Research, Orlando.
- Noguchi, K., Albarracín, D., Durantini, M. R., & Glasman, L. R. (2006, September). *Non random attrition in health Promotion programs: A meta-analysis of retention in HIV prevention interventions*. Presented at the Meeting of the Association for Consumer Research, Orlando.
- Handley, I., Albarracín, D., Brown, R.D., & Li, H. (2005, September). *Uncovering the effects of affective expectations and affective stimuli on affective experience via an inferential-perceptual model*. Presented at the Meeting of the Association for Consumer Research, Orlando.
- Albarracín, D., Durantini, M.R., Earl, A., Gunnoe, J., & Levitt J. (2006, September). *Believing that one is strong as a defensive weakness and how to attract reluctant audiences*. Presented at the Meeting of the Association for Consumer Research, Orlando (September).



- Li, H., & Albarracín, D. (2006). *Confidence in intuition and change in person perceptions*. Presentation at the meeting of the Midwestern Psychological Association, Chicago (May).
- Hart, W., & Albarracín, D. (2006, May). *The role of goal chronicity in implicit achievement priming*. Presentation at the meeting of the Midwestern Psychological Association, Chicago.
- Earl, A.N., Albarracín, D., Durantini, M.R., Glasman, L.R., Leeper, J.H., & Levitt, J.H. (2006, May). *Examining the effects of cognitive, motivational, and behavioral factors on selective exposure to HIV-prevention materials and programs*. Presentation at the meeting of the Midwestern Psychological Association, Chicago.
- Durantini, M.R., Albarracín, D., & Earl, A.N. (2006, March). *Influential communicators for different genders, ages and ethnicities*. Symposium with CMEs and CEs Women's Healthy Aging, University of Florida.
- Earl, A.N., Albarracín, D., & Durantini, M.R. (2006, January). *Selective exposure in HIV prevention: Examining the effects of cognitive and behavioral factors on selective exposure to HIV-prevention materials, recall of new information, and subsequent cognitive and behavioral change*. Meeting of the Society for Personality and Social Psychology.
- Earl, A.N., Albarracín, D., & Durantini, M.R. (2005, November). *Selective exposure in HIV prevention: Examining the effects of cognitive and behavioral factors on selective exposure to HIV-prevention materials, recall of new information, and subsequent cognitive and behavioral change*. Meeting of the Southeastern Society for Social Psychology, Jacksonville, FL.
- Hart, W., & Albarracín, D. (2006 January). *Goal priming and chronic goal accessibility: The case of achievement priming*. Meeting of the Society for Personality and Social Psychology, Palm Springs.
- Handley, I.M., & Albarracín, D. (2006; January). *Action and inaction goals and the influence of mutable- or immutable-topic information*. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Li, H., Albarracín, D., Handley, I. M., McCulloch, K. C., & Leeper J. (2006, January). *General action and inaction goals: Effects on movement, behavioral observation, learning, and attitude formation*. Poster to be presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

- Albarracín, D., Durantini, M. R., Earl, A., & Mitchell, A.L. (2005, December). *Influential communicators for different genders, ages, and ethnicities: A meta-analysis of HIV prevention interventions*. Meeting of the American Public Health Association, Philadelphia.
- Albarracín, D., Glasman, L.R., Gillette, J., Earl, A., Durantini, M.R., & Ho., M.H. (2005, June). *A test of major assumptions about behavior change: A comprehensive look at HIV prevention interventions since the beginning of the epidemic*. Meeting of the Interamerican Society for Psychology, Buenos Aires.
- Durantini, M. R., Albarracín, D., Earl, A., & Mitchell, A.L. (2005, June). *Influential communicators for different genders, ages, and ethnicities: A meta-analysis of HIV prevention interventions*. Meeting of the Interamerican Society for Psychology, Buenos Aires.
- Brown, R., & Albarracín, D. (2005, January). *Procedural efficiency and evaluation*. Meeting of the Society for Personality and Social Psychology, New Orleans.
- Durantini, M. R., Albarracín, D., Earl, A., & Mitchell, A.L. (2005, January). *Influential communicators for different genders, ages, and ethnicities: A meta-analysis of HIV prevention interventions*. Meeting of the Society for Personality and Social Psychology, New Orleans.
- Earl, A., & Albarracín, D. (2005, January). *Fear increment and fear resolution in HIV prevention: A meta-analysis of the effectiveness of fear arguments and HIV counseling and testing*. Meeting of the Society for Personality and Social Psychology, New Orleans.
- Glasman, L.R., Albarracín, D., Gillette, J., Earl, A., Durantini, M.R., & Ho., M.H. (2005, January). *A test of major assumptions about behavior change: A comprehensive look at HIV prevention interventions since the beginning of the epidemic*. Meeting of the Society for Personality and Social Psychology, New Orleans.
- Handley, I., & Albarracín, D. (2005, October). *Discerning the role of action and inaction goals in attitude formation and change*. Meeting of the Society for Experimental and Social Psychology, Forth Worth.
- Li, H., Handley, I, Albarracín, D. & Brown, R. (2005, January). *Judgments of affect through inferential processes: A test of the inferential-perceptual model*. Meeting of the Society for Personality and Social Psychology, New Orleans.
- Handley, I., Albarracín, D., Brown, R.D., & Li, H. (2005, October). *Uncovering the effects of affective expectations and affective stimuli on affective experience via an inferential-perceptual model*. Meeting of the Society for Experimental and Social Psychology,

- Albarracín, D., Glasman, L. R., Wallace, H.M., & Kumkale, G.T. (2004, January). *Principles of judgment formation and change*. Meeting of the Society for Personality and Social Psychology, Austin.
- Boynnton, M.B., Johnson, B.T., & Albarracín, D. (2004, January). *Attitudes can impact behavior directly: A meta-analytic comparison of spontaneous versus deliberative condom use*. Meeting of the Society for Personality and Social Psychology, Austin.
- Kumkale, G.T., & Albarracín, D. (2004, January). *Memory organization and the sleeper effect in persuasion*. Meeting of the Society for Personality and Social Psychology, Austin.
- Albarracín, D., & Kumkale, G. T. (2003, October). *Sleeper effects: An investigation of memory and the effects of persuasive communications*. Meeting of the Society for Experimental Social Psychology, Boston.
- Albarracín, D. (2003, October). *Survival and change in judgments. A model of activation and comparison*. Meeting of the Person Memory Interest Group, Rhode Island.
- Glasman, L., & Albarracín, D. (2003, July). *How to form attitudes that predict behavior: A meta-analysis of the attitude-behavior relation following attitude formation*. Meeting of the Interamerican Society of Psychology, Lima, Peru.
- Del Vento, P., Kumkale, G. T., & Albarracín, D. (2003, May). *A novel kind of sleeper effect in persuasion*. Meeting of the American Psychological Society, Atlanta.
- Kumkale, G. T., Albarracín, D., & Johnson, B.T. (2003, May). *Influences of population and methodological factors on reasoning in condom use: A research synthesis*. Meeting of the American Psychological Society, Atlanta.
- Albarracín, D., Kumkale, G. T., & Cohen, J. B. (2003, February). *When communications collide with recipients' actions: Effects of post-message behavior on intentions to follow the message recommendation*. Meeting of the Society for Personality and Social Psychology, Los Angeles.
- Glasman, L., & Albarracín, D. (2003, February). *The attitude-behavior relation as a function of attitudinal basis: A meta-analysis of studies on attitude formation*. Meeting of the Society for Personality and Social Psychology, Los Angeles.
- Kumkale, G. T., & Albarracín, D. (2003, February). *How large and persistent are source credibility effects in persuasion? A meta-analysis of longitudinal studies*. Meeting of the Society for Personality and Social Psychology, Los Angeles.

- Lee, K. H. & Albarracín, D. (2003, February). *Selective exposure to information: A meta-analysis of the attitude literature*. Meeting of the Society for Personality and Social Psychology, Los Angeles.
- McNatt, P.S., & Albarracín, D. (2003, February). *The Influence of Advocacy-Inconsistent Knowledge on Attitude Change and Maintenance*. Meeting of the Society for Personality and Social Psychology, Los Angeles.
- Albarracín, D., & Kumkale, G. T. (2002, October). *Affect as information in persuasion: A model of affect identification and discounting*. Meeting of the Society of Experimental Social Psychology, Columbus, Ohio.
- Glasman, L.R., & Albarracín, D. (2002, February). *The attitude-behavior relation in persuasion*. Meeting of the Society of Social and Personality Psychology, Savannah, Georgia.
- Mitchell, A.L., & Albarracín, D. (2002, February). *Defensive confidence in persuasion*. Meeting of the Society of Social and Personality Psychology, Savannah, Georgia.
- Albarracín, D. (2001, October). *Toward a behavior-centered understanding of persuasion*. Meeting of the Society for Experimental Psychology, Spokane, Oregon.
- Albarracín, D., Mitchell, A., McNatt, P.S., & Kumkale, G. T. (2001, February). *Change maintenance and decay in response to persuasive communication*. Paper presented at the meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Mitchell, A. & Albarracín, D. (2001, February). *Distinctiveness and generalizability of a measure of defensive confidence*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Kumkale, G. T. & Albarracín, D. (2001, February). *A meta-analysis of the sleeper effect*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Albarracín, D. & Kumkale, G. T. (2000, October). *Affect as information in persuasion: Influences on attitudes and beliefs*. Paper presented at the meeting of the Society for Experimental Social Psychology, Atlanta, Georgia.
- Mitchell, A., Kumkale, G. T., & Albarracín, D. (2000, March). *The influence of the source of the message in HIV prevention*. Poster presented at the meeting of the Southeastern Psychological Association, New Orleans, Louisiana.

- Albarracín, D. (1999, June). *The cognitive impact of past behavior: Influences on beliefs, attitudes and future behavioral decisions*. Poster presented at the Meeting of the American Psychological Society, Denver, Colorado.
- Albarracín, D. (1996, August). *How to understand and change condom-related interactions: An experimental analysis of the effectiveness of interactive and non-interactive beliefs and persuasive sources in a sample of Argentinian college students*. International Congress of Psychology, Montreal, Canada.
- Albarracín, D. (1996, May). *The prediction of voting intentions: A test of alternative models*. Poster presented at the Meeting of the Society for the Psychological Study of Social Issues (SPSSI), Michigan, Ann Arbor, Michigan.
- Albarracín, D. (1994, July). *The theory of reasoned action and condom use research: A meta-analytic perspective*. Paper presented at the Congress of Applied Psychology, Madrid, Spain.
- Albarracín, D. (1994, July). *Social support networks and well-being: A structural equation analysis*. Paper presented at the 23rd Conference of the International Congress of Applied Psychology, Madrid, Spain.
- Albarracín, D. (1994, October). *Institutional child abuse: First and second order contributions*. Paper presented at the Conference on Family, Buenos Aires, Argentina.
- Albarracín, D., Albarracín, M., & Tissera, E. (1994, October). *The do's and the don'ts in child abuse: Individual, family and social interventions*. Paper presented at the Conference on Family, Buenos Aires, Argentina.
- Albarracín, D. (1993, July). *Theoretical perspectives in social support*. Paper presented at the XXIV Interamerican Congress of Psychology, Santiago, Chile.
- Albarracín, D. (1993, July). *Ecology of child maltreatment*. Paper presented at the XXIV Interamerican Congress of Psychology, Santiago, Chile.
- Albarracín, D. (1993, July). *Attitudes toward protective behaviors in aging*. Paper presented at the XXIV Interamerican Congress of Psychology, Santiago, Chile.
- Albarracín, D. (1992, July). *Social support and mental health*. Paper presented at the 1st Ibero-American Conference of Psychology, Madrid, Spain.

## TEACHING AND ADVISING

### COURSES

Self-regulation  
 Attitude Theory  
 Attitudes and Consumer Behavior  
 Writing in Psychology and Business  
 Attitudes and Social Cognition  
 Propaganda and Behavioral Change  
 Research Methods  
 Social Psychology  
 Statistics  
 Teaching in Psychology

### PH.D. THESES DIRECTED

Wenhao Dai	2022
Benjamin X. White	2021
Aashna Sunderrajan	2019
Sophie Lohmann	2019
Duo Jiang	2016
Sophie Lohmann	2016
Mina Kwon	2015
Justin Hepler	2014
Melanie Tannenbaum	2014
Allison Earl	2012
William Hart	2009
Hong Li	2008
G. Tarcan Kumkale	2004
Penny S. McNatt	2005
Laura Glasman	2001

### MASTER THESES DIRECTED

Benjamin X. White	2019
Wenhao Dai	2018
Ryan Palmer	2018
Emily Sanders	2017
Sophie Lohmann	2016
Melanie Tannenbaum	2011
Justin Hepler	2010
Wei Wang	2010
Joshua Leeper	2007

Allison Earl	2006
William Hart	2005
Hong Li	2005
Kyu Hee Lee	2004
Amy Mitchell	2002
Inge Brechan	2002
G. Tarcan Kumkale	2002

## **POSTDOCTORAL RESEARCHERS SUPERVISED**

Cynthia Klein, Harry Wallace, Laura Glasman, Rick Brown, Ian Handley, Kenji Noguchi, Casey McCulloch, Ibrahim Senay, Ethan Zell, Kristina Wilson, Molly Ireland, Christopher Jones, Gilad Feldman, Mohsen Farhadloo, Yotam Ophir, Hang Lu, Ozan Kuru, Dominic Stecula Edgardo Ortiz-Sanchez, Aashna Sunderrajan, Alex Karan, Annie Haesung Jung, Thomas O'Brien, Bitu Fayaz-Farkhad, Sicong Liu, CJ Calabrese

## **SERVICE**

### **PUBLIC AND RESEARCH POLICY SERVICE**

Covid Roadmap Advisor on COVID-19 communication issues, White House and Department of Health and Human Services, 2022.

Member, Covid Roadmap Team, 2022.

Member, Misinformation Working Group, Association for Psychological Science, 2021-2022.

Member, Trans-NIH Review of Behavioral and Social Science Portfolio, National Institutes of Health, 2020-2021.

Member, Frontiers of Knowledge Award in Social Sciences, BBVA Foundation, Madrid, Spain, 2020

Member, Disciplinary Trends Panel of Journal Editors, National Institutes of Health, 2018.

Author, Social Identity Panel, Framework Building for Intelligence Community, National Academy of Sciences, 2018.

Member, Trans-NIH Review of HIV Portfolio of Currently Funded Grants in the Behavioral Sciences, National Institutes of Health, Office of AIDS Research, 2013.

Co-Chair, Theory Committee, HIV Research Policy Think Tank to Implement White House AIDS Agenda, National Institutes of Health, Office of AIDS Research, September 2010.

Advisory Board, Public Health Institute, Champaign-Urbana Public Health District.

Member, Committee in Charge of Reviewing System for Allocating Resources for HIV-Prevention Interventions, Centers for Disease Control, 2009.

## **PROFESSIONAL SERVICE**

President, Society of Personality and Social Psychology, 2023

Member, Cialdini Award Committee, Society of Personality and Social Psychology, 2019, 2020

Member, Council of Editors, American Psychological Association, 2014-2020.

Member, Selection Committee for Editor of the *Journal of Personality and Social Psychology: Attitudes and Social Cognition*, 2015-2016.

Member, Board, Center for the Study of Media and Society, St. Andrews University and Northwestern University, Argentina, 2015-Present.

Member, Fellows Selection Committee, Association for Psychological Science, 2013-2015.

Chair, Fellows Selection Committee, Society for Personality and Social Psychology, 2010.

Member, Fellows Selection Committee, Society for Personality and Social Psychology, 2009.

Member, Cialdini Award to Best Field Research Article, Society for Personality and Social Psychology, 2009.

Member, Trajectory Award Committee, Society of Experimental Social Psychology, 2007-2008.

Chair, Scientist Development Award Committee, Society of Experimental Social Psychology, 2006-2007.

Member, Training Advisory Board, Training program in Social Processes of HIV/AIDS, Center for HIV and Health Intervention Research, University of Connecticut, 2005-Present

Member, Major-Paper-Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Program Committee, Society of Experimental Social Psychology, 2005-2006.



Member, Dissertation Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Scientist Development Award Committee, Society of Experimental Social Psychology, 2005-2006.

Member, Executive Committee, Society of Experimental Social Psychology, 2005-2009.

Organizer of Festschrift in honor of Marty Fishbein (with Icek Ajzen and Bob Hornik), 2006.

International Scientific Committee, XXXI Conference of the Interamerican Society for Psychology, Mexico City, 2007.

Executive Secretary for North America, Interamerican Society for Psychology, 2003-2005.

United States Representative, Interamerican Society for Psychology, 2001-2003.

Florida Representative, Midwestern Psychological Association, 2000-Present.

Council for International Exchange of Scholars and Fulbright Commission. Specialist review panel for psychology (Senior scholar and professional program), 1998-2000.

## **GRANT REVIEW PANELS**

Ad Hoc Member, Various Review Panels, National Institutes of Mental Health, 2018-2021

Chartered Member, National Science Foundation, 2017-Present.

Chartered Member, Behavioral and Social Processes in HIV, National Institutes of Mental Health, 2012-2016.

Chartered Member, Social Psychology and Interpersonal Processes Study Section, National Institutes of Mental Health, 2005-2011.

Member, Review Panel AARR-8, National Institutes of Mental Health, 2001-2003.

Member, Various Specialty Emphasis Review Panels, National Institutes of Mental Health, 2001, 2004, 2005, 2006.

## CONFERENCE ORGANIZATION

Conference on Integrating Behavioral and Social Sciences onto Epidemiological Models, National Science Foundation, 2021

Interamerican Congress of Psychology, Mexico City, Interamerican Society of Psychology, Member, Scientific Committee, 2017.

Attitudes Conference, Annenberg Public Policy Center, University of Pennsylvania, Chair (with Blair T. Johnson, & Kathleen H. Jamieson), 2017.

Converse Symposium, Department of Business Administration, University of Illinois, Organizing Committee Member 2015-2016.

Symposium in honor of Marty Fishbein (with Icek Ajzen and Richard Wolitski), AIDS Impact Conference, Santa Fe NM, 2011.

Symposium Social & Consumer Psychology Interest Group, University of Illinois, 2010.

Conference on Behavior Change in the Era of HIV, Atlanta, 2009.

Festschrift in honor of Marty Fishbein (with Icek Ajzen and Bob Hornik), University of Pennsylvania, 2006.

Pre-SESP Workshop for contributors to *Handbook of Attitudes*, 2002 (with Blair T. Johnson and Mark P. Zanna).

## UNIVERSITY SERVICE

Member, Advisory Board, COVID-19 Project, Annenberg Public Policy Center, 2021-present.

Director, Health Communication Minor, School of Nursing, 2021-present

Chair, Postdoctoral Search Committee, Annenberg Public Policy Center, 2021-present.

Member, Postdoctoral Search Committee, Annenberg School for Communication, 2021-2022.

Tenure Reading Committee, Annenberg School for Communication, 2021-present.

Penn in Latin America and the Caribbean, Steering Committee, 2021-present.

Member, Innovation and Diversity Committee, Penn Mental Health AIDS Research Center, 2021-present.

Misinformation Conference, Organizing Committee, Leonard Davis Institute, 2022 (conference ultimately cancelled due to COVID-19).

Decanal Search Committee, University of Illinois, Member, 2020-2021.

Diversity Committee, Department of Psychology, Member 2020-2021.

Online Learning Committee, Department of Psychology, Chair 2018-2019.

Assistant Chair of Communication and Information, Department of Psychology, 2015-2018.

Lanier's Lecture Committee, Department of Psychology, Member 2017-Present.

Awards Committee, Department of Psychology, Member 2017.

Ph.D. Program Evaluation, Marketing, Business Administration, University of Illinois, Chair 2016-2017.

Psychology Faculty Search Committee, Department of Psychology, Chair 2015.

Tenure and Promotion Committee, Department of Psychology, Member, 2015.

Converse Symposium, Department of Business Administration, University of Illinois, Member 2015-2016.

Staff and Faculty Awards Committee, Department of Psychology, University of Illinois, Member 2014-2015.

Graduate Studies Committee, Department of Psychology, University of Illinois, Member, 2014-Present.

Faculty Hire Evaluation Committee, Department of Psychology, University of Illinois, Member, 2014.

Co-Director, Training Core, TCORS, University of Pennsylvania, 2012-2013.

Review and mentoring committees, Annenberg School for Communication, University of Pennsylvania, Member 2012-2014.

Sexual Harassment Officer, Annenberg School for Communication, University of Pennsylvania, Member, 2013.

Member, Wharton's Dean Search, Committee, University of Pennsylvania, Member, 2013.

Events Committee, Annenberg School for Communication, Member, 2012-2014

Graduate Studies Committee, Annenberg School for Communication, Member, 2012-2013.

Health and Wellness Implementation Committee, University of Illinois, Member, 2009-2011

Student Disciplinary Appeal Committee, College of Liberal Arts and Sciences, University of Illinois, Member, 2008-2010.

Faculty Excellence Program Evaluation Committee, University of Illinois, Member, 2008-2012.

Faculty Hire Evaluation Committee, University of Illinois, Chair, 2008.

Award Committee, Department of Psychology, University of Illinois, Member, 2008-2012.

Graduate Student Award Committee, Department of Psychology, University of Illinois, Member, 2007-2012.

Director of Social Training (Area Chair), Department of Psychology, University of Florida, 2005-2007.

Dean's Advisory Committee, College of Liberal Arts and Science, University of Florida, Member, 2005-2007.

Member of Women Mentoring Program for UF Students, 2005-2007.

Policy and Planning Committee, Department of Psychology, University of Florida, Member, 2005-2007.

Merit Committee, Department of Psychology, University of Florida, Member, 2005-2007.

Assistant Professor Search Committee, Department of Psychology, University of Florida, Member, 2004.

Visiting Professor Search Committee, Department of Psychology, University of Florida, Chair, 2003.

Departmental Web Page Committee, Department of Psychology, University of Florida, Member, 2002-2005.

Faculty advisor, Argentine Club, University of Florida, 2003-2007.

Visiting Professor Search Committee, Department of Psychology, University of Florida, Chair, 1999-2000.

Merit Committee, Department of Psychology, University of Florida, Member, 2001-2002.

Graduate Admissions, Department of Psychology, University of Florida, Member, 2001-2003.

Nominations Committee, College of Liberal Arts and Sciences, University of Florida, Member, 2000-2002.

Graduate Admissions, Department of Psychology, University of Florida, Co-Chair or Chair, 1997-2000, 2002, 2004.

Department of Psychology Chair Search Committee, Department of Psychology, University of Florida, Social Psychology representative, 1999-2000.

## **LANGUAGES**

English, Spanish (fluent); French (spoken), Italian, German (reading); Classic Greek and Latin (translation).

## **PROFESSIONAL AFFILIATIONS**

American Psychological Association (APA)  
 Association for Psychological Science (APS)  
 Society of Experimental Social Psychology (SESP)  
 Society of Personality and Social Psychology (SPSP)  
 International Communication Association (ICA)  
 National Communication Association (NCA)  
 American Association for Advancement of Science (AAAS)